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Anthropic and OpenAI bankers push for top-tier credit ratings post IPO

Anthropic、和 OpenAI 银行家推动其 IPO 后获得顶级信用评级

Investment-grade designation would unlock cheaper financing for AI titans' capital race

投资级评级将为 AI 巨擘竞逐基础设施的开销带来更低融资成本

Achieving an investment-grade rating from rating agencies soon after going public would be a remarkable feat for the AI labs © Imen Bon; Yousseif Ihsane/Lucia/AFP

AI 实验室上市后不久即获得投资级评级将是一项非凡成就 © Imen Bon；Yousseif Ihsane/Lucia/AFP

Michelle Chan , Rafe Rosner-Uddin , Ryan McMorrow and George Hammond in San Francisco

Michelle Chan、Rafe Rosner-Uddin、印金山 Ryan McMorrow 和 George Hammond 于旧金山

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Anthropic and OpenAI's bankers are lobbying for an investment-grade credit rating for their upcoming initial public offerings, a designation that would lower borrowing costs for the artificial intelligence groups.

Anthropic 和 OpenAI 的银行家正游说评级机构，争取在两家公司即将进行的首次公开募股（IPO）中获得投资级评级，这一评级将降低为人工智能公司的 AI 基础设施计划融资的借贷成本。

Morgan Stanley and Goldman Sachs have held talks with credit rating agencies in recent weeks on behalf of the two leading AI labs, as they look to gain access to the $1.75tn corporate bond market post-IPO, people familiar with the matter said.

知情人士表示，Morgan Stanley 和 Goldman Sachs 过几周代表这两家领先的 AI 实验室与信用评级机构进行了磋商，希望在 IPO 后进入 1.75 万亿美元债券市场。

Analysts at the rating agencies told the FT that bankers acting for Anthropic and OpenAI were seeking to show how the companies' public listings would unlock vast amounts of liquidity and therefore the health of their balance sheets.

评级机构的分析师向《金融时报》表示，代表 Anthropic 和 OpenAI 的银行家正努力展示，两家公司上市将释放巨额流动性，并改善其资产负债表状况。

"Wall Street is trying to minimise their overall debt impact by arguing that these two companies will soon be flush with liquidity," said one senior credit analyst.

"一位资深信用分析师表示："华尔街正试图通过强调这两家公司将很快充裕流动性，来尽量降低它们整体债务的影响。"

Achieving an investment-grade rating from Fitch, Moody's and S&P soon after going public would be a remarkable feat for the two nascent companies, which, according to the FT, are companies and their infrastructure partners including Oracle and Nvidia.

在上市后不久获得 Fitch、Moody's 和 S&P 的投资级评级，对于这两家仍在亏损的 AI 实验室而言将是一项非凡成就，两家公司据《金融时报》报道分别为 Oracle 和 Nvidia 解锁巨大投资。

The rating would open the door to pension funds, insurers and other institutional investors that take far more limited positions in riskier speculative-grade debt.

该评级将为养老基金、保险公司及其他机构投资者打开大门，这些投资者将持有大量高风险投机级债券。

Elon Musk's rocket conglomerate also benefited from changes to index rules that mount billions of dollars in passive investment tracking the S&P 500 and Nasdaq immediately after its stock.

Elon Musk 的火箭企业集团还受益于指数规则变化，这些变化将令追踪 S&P 500 和 Nasdaq 的被动投资在其股票上市后立即增加数十亿美元。

The discussions about OpenAI and Anthropic's ratings are ongoing and no final decisions have been made, the people said. Both companies have yet to publicly lay out their IPO roadmap.

知情人士表示，关于 OpenAI 和 Anthropic 信用评级的讨论仍在进行，尚未做出最终决定。这两家公司都尚未公开公布其 IPO 路线图。

Anthropic, OpenAI, Goldman Sachs, Morgan Stanley, Moody's and S&P did not comment. Fitch did not respond to a request for comment.

Anthropic、OpenAI、Goldman Sachs、Morgan Stanley、Moody's 和 S&P 均拒绝置评。Fitch 未回应置评请求。

Elon Musk speaks via video during SpaceX's stock market debut. The company raised $25bn in bonds during the year's most public, but by no means only, bond sale © Gerry Images

Elon Musk 在 SpaceX 股票上市期间通过视频发表讲话。该公司上市前后募资了行使 $25bn 的债券，但债券发行并非今年唯一一次 © Gerry Images

Anthropic and OpenAI have recently arranged substantial credit lines with big banks but have mainly relied on institutional and venture capital investors to finance their hundreds of billions of dollars in spending on computer chips and data centres to train and run their models.

Anthropic 和 OpenAI 最近与大型银行安排了大额授信额度，但主要依靠机构投资者和风险资本投资者，为其在专业芯片和数据中心上的数千亿美元支出提供融资，以训练和运行其模型。

Both labs have also leaned on the investment-grade rating of partners to secure preferential borrowing terms for debt tied to their infrastructure projects.

两家实验室也借助合作伙伴的投资评级，为与其基础设施项目相关的债务争取优惠借款条件。

However, concern over the mounting debt load tied to AI projects has pushed up borrowing costs in recent months. An investment-grade rating would give the companies access to a broader pool of capital and obtain better borrowing terms.

然而，近期，与 AI 项目相关的不断增加的债务负担的担忧，已在近几个月推高了借贷成本。投资级评级将使这些公司能够接触到更广泛的资本来源，并获得更优惠的借贷条款。

Analysts at rating agencies are waiting to see the results of their AI-window roadmap, including the two companies' remain unprofitable and have shown little sign of generating positive free cash flow. They also face growing risks, including the emergence of Chinese open-source rivals.

评级机构的分析师已经等待两家公司 IPO 路线图的结果，其中包括这两家公司仍未实现盈利，也几乎没有显示出产生正自由现金流的迹象。它们还面临日益加剧的风险，包括中国开源竞争对手的崛起。

"We still treat OpenAI and Anthropic as deep in speculative grade . . . they are in the red," said one analyst at a rating agency.

"我们仍将 OpenAI 和 Anthropic 视为深度投机级……它们处于亏损状态，"一位评级机构分析师表示。

The credit ratings of OpenAI and Anthropic are important to their Big Tech partners, which have taken on hundreds of billions of dollars in guarantees on the assumption that both labs will secure the highest ratings.

OpenAI 和 Anthropic 的信用评级对它们的 Big Tech 合作伙伴至关重要，这些合作伙伴已承担数千亿美元的担保，前提是假设两家实验室将获得最佳评级。

Nvidia's $100bn of credit support for a massive OpenAI data centre in Ohio increases when the start-up wins a "satisfactory credit rating", filings show.

Nvidia 为位于俄亥俄州的一家大型 OpenAI 数据中心提供的 1000 亿美元信用支持将在这家初创企业获得"令人满意的信用评级"后增加，文件显示。

Broadcom boosted its Anthropic backing after the AI lab won a "investment credit will change", according to a filing with the Canadian chipmaker, which said Anthropic would buy $21bn of its chips in 2026.

Broadcom 提高其对 Anthropic 的支持力度，此前 Anthropic 上市募集资金"投资信用将发生变化"，并指出 Anthropic 将在 2026 年向 Broadcom 采购 210 亿美元芯片。

Google and Broadcom have similarly extended tens of billions of dollars in credit support to back Anthropic's use of their chips, with both companies betting that it will need less help after its IPO.

Google 和 Broadcom 同样为支持 Anthropic 使用其芯片，提供了数百亿美元的信用支持，两家公司都押注于 Anthropic 在 IPO 后将需要更少的帮助。

Broadcom chief executive Hock Tan said last week that Anthropic's listing meant its "investment credit will change", according to a filing with the Canadian chipmaker, which said Anthropic would buy $21bn of its chips in 2026.

Broadcom 首席执行官 Hock Tan 上周表示，Anthropic 上市意味着其"投资信用将发生变化"，并指出 Anthropic 将向其采购 210 亿美元芯片，这在一定程度上是为了确保 Anthropic 的"满意信用评级"。

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He described the Premier AI labs as "two geniuses in the middle of Outer Mongolia, and they need to go to college . . . So we do have to help them. And part of it is creating sources of financing to help."

他将这些前沿人工智能实验室描述为"外蒙古腹地的两个天才……他们需要去大学……所以我们的确需要帮助。其中一部分工作就是创造融资来源来提供支持。"

Jordan Chalfie, head of technology at research firm CreditSights, wrote last week that Anthropic's rapid revenue growth could help it overcome investment-grade rating if it raised roughly $100bn in its IPO.

研究公司 CreditSights 技术部门负责人 Jordan Chalfie 上周写道，如果 Anthropic 在首次公开募股（IPO）中筹集约 1000 亿美元，其快速增长的收入可能有助于证明获得投资级评级的合理性。

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Anthropic is expected to unveil its IPO prospectus soon, allowing investors to pore over its finances ahead of a listing that could value the five-year-old company at $400bn or more. OpenAI is expected to follow suit with an IPO next year.

预计 Anthropic 很快将公布其 IPO 招股说明书，让投资者在上市前仔细研究其财务状况；此次上市或将使这家成立五年的公司估值达到 4 万亿美元或更高。预计 OpenAI 将于明年效仿，进行 IPO。

Analysts said opaque finances and the start-ups' use of flattering annual recurring revenue figures have masked their underlying performance.

分析师表示，不透明的财务状况以及这些初创企业使用最具美化色彩的年度经常性收入数据，掩盖了它们的实际表现。

"Both companies have not provided concrete details," one credit analyst said.

"一位信用分析师表示："两家公司都未提供具体细节。"

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