

CHINA SOLAR: TRACKING PROFITABILITY INFLECTION

Jun-26: Persistent upstream pricing softness against worsening inventory expectations

Our China Solar Profitability Tracker follows **monthly supply/demand and inventory dynamics by sub-sector, and spot prices/input costs implied cash GP & EBITDA margin trends for companies under our coverage.**

Key highlights in Jun MTD:

- **Pricing softness persisted across upstream segments in Jun:** Throughout the month, pricing declined by an avg. 5% across the solar value chain. Specifically, Film (-12% MTD) and Cell (-11% MTD) led the price weakness due to lower oil price (-8% MoM) and lower silver cost (-13% MTD) amid surging producer-side inventory during the period (+21% MoM), respectively. In terms of profitability, lower pricing has led to 8pp/7pp/4pp/3pp deterioration in Cell/Film/Poly/Glass, while margin slightly improved by 2pp MTD for Module due to easing cost pressure. **Looking forward, we think pricing softness will persist considering i) worsening inventory outlook into the weak demand season in Jul-Aug, and ii) lower Module production cost due to softening upstream prices and adoption of cheap metal technology by Tier 1 players starting from 3Q.**
- **Global Module demand** declined by 22% mom and 79% yoy to 29GW in May 2026, sending 5M26 down by 46% yoy to 193GW, which is tracking below our FY26E forecast of -12% yoy, mainly due to weaker demand in China (-91% yoy in May and -70% yoy in 5M26).
- **What to do from here?** Across our coverage, we prefer Maxwell (on new application opportunity), Hangzhou First (on solar film price hike and unit profitability expansion potential) and Longi (on ESS potential and more resilient EBITDA driven by upstream price decline with mid-cycle BC upside). We stay cautious on Rod Poly (Neutral/Sell on Daqo ADR/A, and Sell on Tongwei), and Glass (Sell on Flat A/H).

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Profitability improved in Module but deteriorated in upstream segments

Exhibit 1: Pricing softness persisted across upstream segments in Jun

Summary of the latest pricing across the solar value chain

		Weekly 6/25/2026	Monthly Jun-26	QTD 2026Q2	Spot price				Since anti- involution 7/2/2025	Since anti- monopoly 1/7/2026	MoM Jun-26	Average price QoQ 2026Q2	YTD yoy 2026
Price					YTD 2026	MTD Jun-26	QTD 2026Q2	YTD 2026					
Poly													
N+ Granular Poly	Rmb/kg	32.5	33.1	34.2	40.8	6%	19%	-37%	-4%	-37%	-4%	-30%	-3%
N+ Rod Poly	Rmb/kg	33.2	33.8	35.0	42.3	5%	20%	-36%	-4%	-36%	-3%	-29%	-4%
Poly Future Quotes (f/Max)	Rmb/kg	42.6	41.6	41.4	45.0	6%	18%	-38%	-4%	-38%	-4%	-30%	-6%
Poly Future Quotes (f/medium)	Rmb/kg	36.7	36.6	38.2	43.0	0%	10%	-30%	16%	-30%	-1%	-15%	-1%
Poly Future Quotes (f/min)	Rmb/kg	36.9	36.5	34.7	40.4	0%	-4%	-35%	5%	-35%	-4%	-21%	-7%
Non-China produced Poly	US\$/kg	18.5	18.5	18.5	18.5	0%	0%	-38%	6%	-38%	4%	-25%	-11%
Spread: Rod-Granular	Rmb/kg	0.7	0.7	0.8	1.4	-0.3	0.7	-2.7	-0.5	-2.7	-0.3	-1.3	-1.0
Spread: Max Future - Spot	Rmb/kg	9.3	7.7	6.5	2.8	1.1	1.1	-2.9	6.9	2.1	1.2	7.7	n.a.
Spread: Median Future - Spot	Rmb/kg	3.5	2.8	3.2	0.7	1.2	1.2	-2.4	3.2	-2.6	0.0	6.2	n.a.
Spread: Min Future - Spot	Rmb/kg	2.7	1.7	-0.3	-1.8	1.2	1.3	-1.7	3.4	-1.4	2.9	3.3	n.a.
Wafer													
N+M10	Rmb/pic	0.9	0.91	0.93	1.06	3%	9%	-24%	5%	-31%	2%	-21%	-9%
N+G12L (US\$)	Rmb/pic	1.2	1.17	1.18	1.33	0%	9%	-23%	-2%	-30%	0%	-20%	12%
N+G12R (US\$)	Rmb/pic	1.0	0.99	1.00	1.13	-1%	7%	-24%	-1%	-30%	-1%	-21%	-11%
Cell/China													
Topcon G12L-China (US\$)	Rmb/w	0.30	0.31	0.33	0.37	-10%	-21%	-12%	22%	-21%	-4%	-21%	30%
Topcon G12R-China (US\$)	Rmb/w	0.29	0.30	0.33	0.37	-12%	-26%	-15%	18%	-24%	8%	-22%	32%
Cell Ex China													
Topcon M10 Ex-China	US\$/w	0.04	0.04	0.05	0.05	-12%	-15%	5%	n.m.	n.m.	9%	-13%	36%
Module/China													
Bifacial Topcon-China	Rmb/w	0.74	0.74	0.75	0.74	0%	3%	6%	9%	6%	-1%	2%	7%
HBC-China	Rmb/w	0.66	0.66	0.66	0.65	0%	0%	11%	8%	10%	0%	3%	10%
Topcon US\$-China	Rmb/w	0.72	0.72	0.71	0.70	0%	3%	5%	7%	5%	0%	3%	3%
Topcon US-China	Rmb/w	0.76	0.76	0.77	0.76	-1%	-4%	8%	13%	8%	-1%	2%	9%
Spread: NBC-Topcon	Rmb/w	0.11	0.10	0.09	0.08	0.01	0.04	0.04	-0.03	0.02	0.01	0.01	0.02
Module/Export													
Topcon Export	US\$/w	0.12	0.12	0.12	0.11	0%	11%	29%	n.m.	n.m.	0%	20%	18%
BC CAI EU	US\$/w	0.14	0.14	0.14	0.13	-3%	1%	21%	n.m.	n.m.	-2%	11%	15%
BS Resi EU	US\$/w	0.20	0.20	0.20	0.19	-1%	14%	22%	n.m.	n.m.	-1%	17%	7%
Module/US													
Imported from Ex-China	US\$/w	0.27	0.27	0.27	0.27	0%	0%	0%	n.m.	n.m.	0%	0%	7%
Local assembled	US\$/w	0.30	0.30	0.30	0.30	0%	0%	0%	n.m.	n.m.	0%	0%	8%
Module/India													
Local assembled	US\$/w	0.15	0.15	0.15	0.15	0%	0%	0%	n.m.	n.m.	0%	0%	-1%
Glass													
2.0mm PV glass	Rmb/sqm	8.3	8.1	8.7	9.5	2%	-15%	27%	21%	21%	6%	-15%	23%
Film													
E-VA film (transparent)	Rmb/sqm	5.9	6.1	7.1	6.3	-18%	-16%	10%	3%	13%	-15%	-30%	7%
EVA film (White)	Rmb/sqm	6.4	6.6	7.6	6.8	16%	15%	9%	3%	12%	-14%	-28%	7%
POE film	Rmb/sqm	10.4	10.5	10.8	9.6	3%	7%	27%	27%	27%	-2%	29%	16%
Spread: POE-EVA	Rmb/sqm	4.3	4.1	3.5	3.1	1.0	1.8	1.7	1.0	1.6	0.9	0.8	0.9
EVA resin	Rmb/ton	9,200	9,407	10,924	10,407	4%	27%	3%	6%	1%	-12%	10%	0%
POE resin	Rmb/ton	15,082	15,082	15,272	12,410	-1%	35%	63%	43%	65%	-1%	60%	17%
Spread: POE-EVA resin	Rmb/ton	5,882	5,675	4,348	2,003	195	7,279	5,627	1,387	6,225	1,180	4,691	1,894

Source: Oilchem, SiliconChina, PVInfolink, SMM, Solarbe

Exhibit 2: Jun spot price implied cash profitability improved in Module but deteriorated in upstream segments

Summary of spot price implied cash GPM and unit GP across the solar value chain

Spot price implied cash GPM				Spot cash GPM change (in ppt)				Since anti-involution		Since anti-monopoly		Average cash GPM change (in ppt)		
	Weekly	Monthly	QTD	YTD	MTD	QTD	YTD	Since anti-involution	Since anti-monopoly			mom	qoq	YTD yoy
	6/25/2026	Jun-26	2026Q2	2026	Jun-26	2026Q2	2026	7/2/2025	7/2/2025			Jun-26	2026Q2	2026
Poly-Tier 1	4%	8%	7%	20%	-4ppt	-14ppt	-32ppt	0ppt	-34ppt	0ppt	-26ppt	0ppt	-26ppt	2ppt
Rod Poly	-8%	-2%	-6%	8%	-2ppt	-11ppt	-36ppt	0ppt	-39ppt	4ppt	-29ppt	4ppt	-29ppt	-4ppt
Granular Poly	15%	17%	20%	31%	-6ppt	-18ppt	-27ppt	1ppt	-29ppt	-4ppt	-23ppt	-4ppt	-23ppt	1ppt
Wafer-Tier 1	-3%	-3%	-4%	-3%	0ppt	5ppt	1ppt	8ppt	-11ppt	0ppt	-2ppt	0ppt	-2ppt	6ppt
M10	-9%	-9%	-9%	-7%	-1ppt	4ppt	-2ppt	11ppt	-14ppt	-1ppt	-4ppt	-1ppt	-4ppt	-5ppt
G12	3%	3%	1%	1%	2ppt	6ppt	4ppt	4ppt	-7ppt	1ppt	-1ppt	1ppt	-1ppt	-7ppt
Cell-Tier 1	-6%	-2%	2%	6%	-8ppt	-15ppt	-13ppt	1ppt	-7ppt	-3ppt	-8ppt	-3ppt	-8ppt	8ppt
Topcon G12R China (USS)	-7%	-3%	1%	6%	-9ppt	-16ppt	-14ppt	0ppt	-8ppt	-4ppt	-9ppt	-4ppt	-9ppt	9ppt
Topcon G12L China (DS)	-6%	-1%	2%	6%	-8ppt	-13ppt	-12ppt	2ppt	-6ppt	-3ppt	-8ppt	-3ppt	-8ppt	8ppt
Module-Tier 1	11%	12%	10%	5%	2ppt	8ppt	5ppt	4ppt	16ppt	3ppt	10ppt	3ppt	10ppt	1ppt
Topcon China (pure module)	12%	12%	9%	2%	4ppt	13ppt	10ppt	3ppt	22ppt	4ppt	15ppt	4ppt	15ppt	-1ppt
Topcon China (poly to module integrated)	10%	12%	10%	6%	1ppt	7ppt	2ppt	4ppt	14ppt	3ppt	7ppt	3ppt	7ppt	1ppt
Topcon China (wafer to module integrated)	10%	12%	10%	5%	1ppt	7ppt	5ppt	4ppt	17ppt	3ppt	9ppt	3ppt	9ppt	1ppt
Topcon China (cell to module integrated)	10%	12%	10%	5%	1ppt	6ppt	4ppt	3ppt	19ppt	2ppt	10ppt	2ppt	10ppt	3ppt
Glass-Tier 1	-33%	-37%	-25%	-10%	-3ppt	-27ppt	-46ppt	-24ppt	-41ppt	-9ppt	-20ppt	-9ppt	-20ppt	-19ppt
2.0mm PV glass	-33%	-37%	-25%	-10%	-3ppt	-27ppt	-46ppt	-24ppt	-41ppt	-9ppt	-20ppt	-9ppt	-20ppt	-19ppt
Film-Tier 1	23%	24%	26%	25%	-7ppt	-3ppt	-2ppt	1ppt	-1ppt	-3ppt	4ppt	-3ppt	4ppt	4ppt
EVA film	19%	20%	23%	16%	-12ppt	7ppt	6ppt	6ppt	9ppt	-4ppt	15ppt	-4ppt	15ppt	5ppt
POE film	27%	27%	29%	33%	-1ppt	-12ppt	-11ppt	-4ppt	-11ppt	-1ppt	-9ppt	-1ppt	-9ppt	2ppt
EVA resin	-5%	-5%	-5%	2%	3ppt	-2ppt	-10ppt	-13ppt	-11ppt	-2ppt	-14ppt	-2ppt	-14ppt	-13ppt

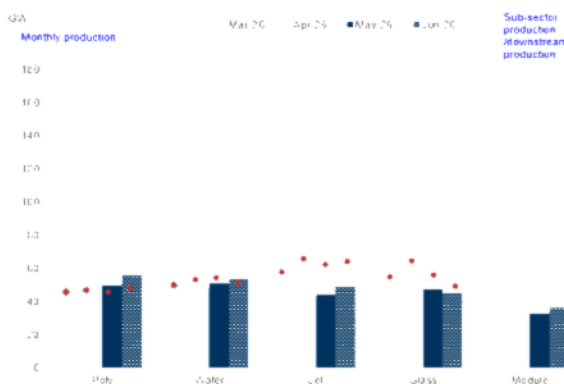
Spot price implied unit cash profit				Spot cash profit change (in \$)				Since anti-involution		Since anti-monopoly		Average cash profit change (in \$)		
	Weekly	Monthly	QTD	YTD	MTD	QTD	YTD	Since anti-involution	Since anti-monopoly			mom	qoq	YTD yoy
	6/25/2026	Jun-26	2026Q2	2026	Jun-26	2026Q2	2026	7/2/2025	7/2/2025			Jun-26	2026Q2	2026
Poly	1.0	2.5	2.4	8.0	-1.2	-5.4	-15.1	0.1	-16.3	0.3	-11.9	0.3	-11.9	-0.1
Rod Poly	-2.1	-3.1	-2.3	3.4	-3.4	-1.5	-1.5	0.1	-1.5	1.2	-2.1	1.2	-2.1	-1.4
Granular Poly	4.4	5.7	6.7	12.7	1.5	7.4	12.7	0.1	7.4	0.7	11.6	0.7	11.6	1.2
Wafer	0.00	0.00	0.00	-0.003	0.00	0.01	0.00	0.01	-0.01	0.00	0.00	0.00	0.00	-0.01
N+M10 Wafer	0.00	0.00	0.00	0.00	0.00	0.01	0.00	0.01	0.00	0.00	0.00	0.00	0.00	0.00
N+G12 Wafer	0.004	0.00	0.00	0.00	0.00	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cell	-0.017	-0.005	0.00	0.02	0.80	3.06	1.47	0.12	1.32	-0.01	-0.01	0.02	-0.01	0.02
Topcon G12R China (USS)	-0.021	-0.021	0.00	0.02	0.80	3.06	1.41	-0.01	1.42	-0.01	-0.01	0.02	-0.01	0.03
Topcon G12L China (DS)	-0.022	-0.023	0.01	0.02	0.81	3.05	1.53	0.27	1.22	0.00	0.01	0.01	0.01	0.02
Module	0.072	0.08	0.06	0.03	0.01	0.06	0.04	0.03	0.11	0.02	0.07	0.02	0.07	0.00
Topcon M10 (pure module)	0.081	0.08	0.06	0.01	0.03	0.08	0.06	0.03	0.14	0.02	0.10	0.02	0.10	-0.01
Topcon (poly to module)	0.07	0.08	0.07	0.04	0.01	0.04	0.02	0.032	0.093	0.02	0.05	0.02	0.05	0.01
Topcon (wafer to module)	0.07	0.08	0.07	0.04	0.01	0.04	0.03	0.03	0.11	0.02	0.06	0.02	0.06	0.01
Glass	-2.4	-2.6	-1.9	-0.9	-0.1	-1.1	-3.8	-1.6	-3.1	-0.5	-2.2	-0.5	-2.2	-1.8
2.0mm PV glass	-2.4	-2.6	-1.9	-0.9	-0.1	-1.1	-3.8	-1.6	-3.1	-0.5	-2.2	-0.5	-2.2	-1.8
Film	1.1	1.1	1.5	0.9	-1.0	-0.33	0.39	0.4	0.5	0.5	1.1	0.5	1.1	0.3
EVA film	1.1	1.1	1.5	0.9	-1.0	-0.33	0.39	0.4	0.5	0.5	1.1	0.5	1.1	0.3
POE film	2.5	2.5	2.8	2.9	-3.2	-0.9	-0.3	0.3	-0.1	-0.2	0.0	-0.2	0.0	0.6

Source: Oilchem, SiliconChina, PVInfolink, SMM, Solarbe, Wind, Goldman Sachs Global Investment Research

Kindly note that our estimates may vary from actual results, as i) our estimated spot price implied GPMs do not factor in company-level price discounts or premiums; and ii) our analysis might be varied vs. the company's actual operations due to production suspension or maintenance schedules of specific plants during the month.

Exhibit 3: Sub-sector production to demand ratio improved to 108% in Jun from 118% in May

Summary of sub-sector production vs. module production across the solar value chain

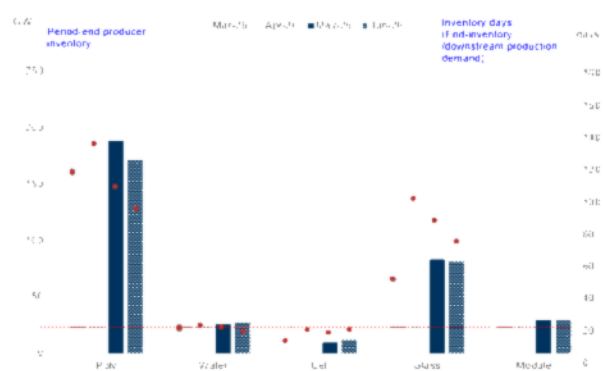


Red dots refer to sub-sector production/downstream production (RHS).

Source: Oilchem, SMM, Goldman Sachs Global Investment Research

Exhibit 4: Producer-side inventory days (vs. demand) improved to 53 days in Jun from 60 days in May

Summary of sub-sector production and beginning inventory vs. module production across the solar value chain



Red dots refer to inventory days (RHS).

Source: Oilchem, SMM, Goldman Sachs Global Investment Research

Exhibit 5: Comp sheet

Company	Ticker	PCY	RCY	Primary Analyst	Last closing price	12m-Target price	+/-%	Rating	Mkt Cap (USD bn)	P/B				EV/EBITDA				ROE			
										2024A	2025A	2026E	2027E	2024A	2025A	2026E	2027E	2024A	2025A	2026E	2027E
Solar main value chain																					
Longi	601012.SS	CNY	CNY	Mengwen Wang	12.45	26.0	109%	Buy	13.9	1.1x	* 1x	1.4x	1.7x	29.2x	23.6x	28.2x	6.0x	-13%	-11%	-8%	10%
Tongwei	000438.SS	CNY	CNY	Mengwen Wang	12.24	12.0	-2%	Sell	8.1	1.0x	* 1x	1.2x	1.2x	26.1x	22.7x	12.3x	7.1x	-11%	-11%	-10%	2%
Daqo US	DQ	USD	USD	Mengwen Wang	13.38	17.4	30%	Neutral	0.9	0.2x	0.1x	0.2x	0.2x	7.4x	n.m.	17.3x	n.m.	4%	2%	4%	3%
Daqo A	088303.SS	CNY	CNY	Mengwen Wang	18.00	15.8	-12%	Sell	5.0	1.0x	* 0x	1.0x	1.1x	41.5x	38.3x	n.m.	105.1x	-6%	-3%	-6%	-3%
GCL Tech	3800.HK	HKD	CNY	Mengwen Wang	3.67	1.30	94%	Buy	2.5	0.3x	0.3x	0.3x	0.4x	n.m.	* 4.2x	1.5x	0.0x	-10%	-7%	-7%	-3%
TCL Zhonghuan	002129.SZ	CNY	CNY	Mengwen Wang	9.50	3.2	66%	Sell	5.6	0.8x	* 0x	1.2x	1.4x	43.1x	21.9x	32.6x	20.8x	18%	22%	13%	13%
Canadian Solar US	CSIQ	USD	USD	Brian Lee, CFA	14.98	11.0	27%	Sell	1.0	0.4x	0.4x	0.4x	0.4x	12.9x	* 1.4x	15.2x	11.1x	2%	4%	4%	n.a.
First Solar	FSLR	USD	USD	Brian Lee, CFA	248.36	315.0	25%	Buy	26.7	3.3x	2.6x	2.3x	1.9x	11.7x	8.4x	9.9x	7.6x	18%	17%	19%	n.a.
Jinko Solar US	JKS	USD	USD	Brian Lee, CFA	17.27	19.0	10%	Sell	1.0	1.3x	* 6x	1.7x	1.7x	10.6x	n.m.	1.5x	8.2x	0%	23%	9%	n.a.
Median							10%		5.6	1.0x	1.0x	1.2x	1.2x	19.6x	21.9x	13.8x	7.9x	-8%	-7%	-7%	-3%
Solar inverter/PCS																					
Sungrow	300274.SZ	CNY	CNY	Jacqueline Du	174.80	135.0	13%	Neutral	47.2	8.0x	6.4x	5.5x	4.7x	9.9x	* 1.0x	20.1x	16.7x	32%	30%	27%	20%
Kolar	002519.SZ	CNY	CNY	Hao Chen	49.48	67.0	35%	Buy	4.2	6.6x	6.0x	5.2x	4.5x	26.6x	24.3x	23.7x	17.4x	7%	12%	18%	22%
Keenec	002335.SZ	CNY	CNY	Hao Chen	38.42	37.2	-3%	Neutral	4.2	5.5x	4.5x	4.2x	3.8x	14.0x	24.0x	23.2x	19.1x	7%	7%	11%	13%
Enphase Energy	ENPH	USD	USD	Brian Lee, CFA	47.82	57.0	19%	Buy	0.0	7.9x	5.9x	4.8x	3.8x	87.0x	71.2x	66.8x	27.8x	11%	18%	0%	n.a.
SolarEdge	SLDG	USD	USD	Brian Lee, CFA	48.74	34.0	-32%	Sell	2.6	4.3x	6.9x	7.3x	6.6x	n.m.	n.m.	n.m.	455.7x	-110%	-75%	-27%	n.a.
Median							-3%		4.2	6.6x	6.0x	5.2x	4.5x	20.4x	23.7x	23.5x	18.5x	7%	12%	11%	20%
Solar Material																					
Flat Glass A	601865.SS	CNY	CNY	Mengwen Wang	10.17	9.7	-5%	Sell	3.5	1.1x	* 1x	1.1x	1.1x	16.2x	* 3.4x	26.7x	7.9x	5%	4%	6%	5%
Flat Glass H	6805.HK	HKD	CNY	Mengwen Wang	5.96	6.3	6%	Sell	1.8	0.5x	0.5x	0.5x	0.5x	9.9x	8.6x	17.8x	5.1x	5%	4%	6%	5%
Hanflex First	603891.SS	CNY	CNY	Mengwen Wang	16.29	21.0	29%	Buy	6.2	2.6x	2.6x	2.3x	2.0x	26.2x	28.2x	13.5x	8.1x	8%	5%	13%	17%
Xinyi Solar	0968.HK	HKD	CNY	Mengwen Wang	2.00	3.5	75%	Neutral	2.3	0.4x	0.4x	0.4x	0.4x	10.3x	6.1x	8.3x	3.3x	4%	9%	2%	7%
Median							17%		2.9	0.8x	0.8x	0.8x	0.8x	13.3x	11.0x	16.6x	6.5x	6%	6%	-4%	6%
Solar Equipment																					
Kiewit	300251.SZ	CNY	CNY	Mengwen Wang	227.25	278.0	22%	Buy	9.3	8.4x	8.6x	7.6x	5.4x	27.6x	* 5.5x	20.3x	16.1x	13%	9%	22%	25%
Shenheer S.C.	601224.SZ	CNY	CNY	Mengwen Wang	64.24	89.0	28%	Neutral	3.4	2.2x	* 8x	1.8x	1.8x	4.4x	6.8x	14.5x	14.4x	28%	21%	6%	9%
Lead Intelligent	300450.SZ	CNY	CNY	Jacqueline Du	45.28	61.0	35%	Buy	11.1	6.1x	5.4x	4.0x	3.5x	41.1x	29.0x	25.4x	17.8x	2%	13%	14%	17%
Median							29%		9.3	6.1x	5.4x	4.0x	3.5x	22.6x	15.5x	20.3x	16.1x	13%	13%	14%	17%

As of Jun 24, 2026 closing.

Source: Wind, Company data, Refinitiv Eikon, Goldman Sachs Global Investment Research

May-26 Global demand declined by 79% yoy to 29GW

Global Module demand (derived by the aggregate of China installation implied module demand, China export volume, and US AC-side installation implied module demand) declined by 22% mom and 79% yoy to 29GW in May 2026, sending 5M26 down by 46% yoy to 193GW, which is tracking below our FY26E forecast of -12% yoy, mainly due to weaker demand in China.

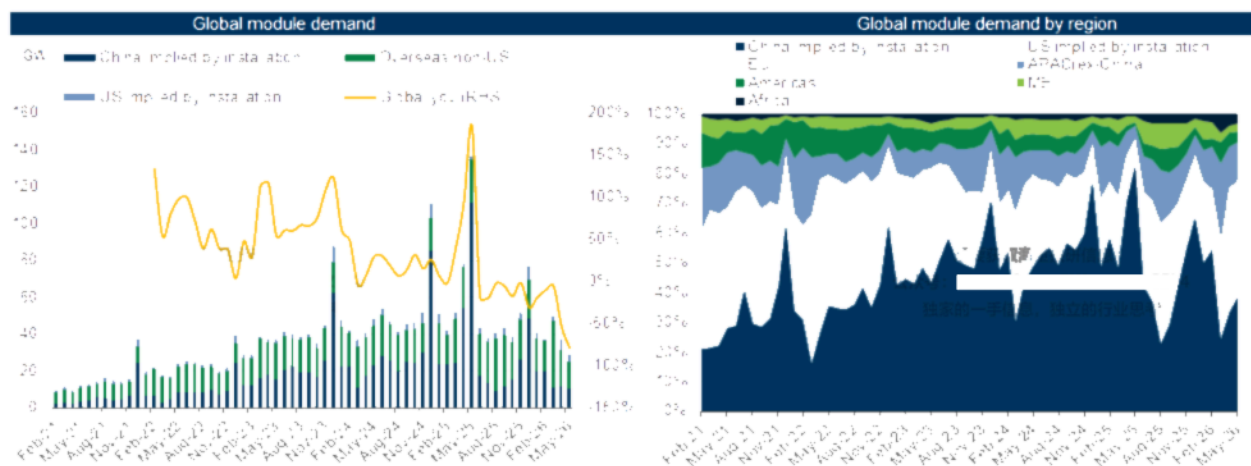
Specifically:

i) China installation in May declined by 91% yoy to 8.7GW (vs. -79% yoy to 9.5GW in Apr), sending 5M26 down by 70% yoy to 60GW, tracking below our FY26E forecast of -25% yoy.

ii) China Module export volume in May declined by 38% yoy to 15GW (vs. -8% yoy in Apr), sending 5M26 down by 2% yoy to 106GW (vs. +8% yoy in 4M26), according to China Customs and PVInfolink. Specifically, demand softened mom across Middle East (-68% yoy), APAC (-39% yoy), EU (-32% yoy) and Africa (-31% yoy).

Exhibit 6: Global Module demand declined by 22% mom and 79% yoy to 29GW in May 2026, sending 5M26 down by 46% yoy to 193GW

Global module demand



Source: EIA, PV Infolink, NEA, Data compiled by Goldman Sachs Global Investment Research

Exhibit 7: China installation in May declined by 91% yoy to 8.7GW, sending 5M26 down by 70% yoy to 60GW

China solar module monthly new installations



Source: NEA, Data compiled by Goldman Sachs Global Investment Research

Price Target Risks and Methodology

Maxwell: We are Buy rated on Maxwell. Our 12m TP of Rmb278 is based on a 22X 2027E EV/EBITDA (90%/10% EBITDA mix of 15X/85X EV/EBITDA for core business/new application orders), discounted back to 2026E at an 8.3% CoE. Key risks: 1) Slower-than-expected new application demand could cool down the trial capex investment sentiment, and therefore lead to potential order cancellation risk to Maxwell; 2) tighter export control over solar equipment could meaningfully weaken Maxwell's earnings outlook; 3) slower-than-expected development in the semi industry.

Hangzhou First: We are Buy rated on Hangzhou First. Our 12m TP of Rmb21 is based on a 13X 2027E EV/EBITDA discounted back to 2026E at a 10.5% CoE. Key risks: 1) Lower-than-expected solar installation leading to lower capacity utilization and lower solar film ASP; 2) slower-than-expected capacity expansion; 3) slower-than-expected development into high-end non-solar business (e.g. AI-PCB, solid state battery packaging, etc.); 4) more intensified raw material procurement (e.g. resin) due to supply disruption.

Longi: We are Buy rated on Longi. Our 12m TP of Rmb26 is based on an 11X 2027E EV/EBITDA discounted back to 2026E at an 11.3% CoE. Key risks: 1) Stronger-than-expected rebound in Poly/Glass prices if demand beat expectations coupled with strong supply-side policy implementation; 2) slower-than-expected cost reduction technology adoption progress; 3) slower-than-expected BC development lowering mid-cycle margin inflection potential.

