

Lotes (3533.TW): Taiwan Computex & Corporate Day: Server remains the key growth driver, despite ongoing material cost & supply risk

We hosted meetings with Lotes at our Taiwan Computex & Corporate Day (June 2nd). Key takeaways include:

(1) Management expects CPU-related product shipments to grow ~20% YoY in 2026, after factoring in potential material/component supply shortage, while key shortages include CPU, memory, PCB, and passive components.

(2) Lotes continues to make progress in new AI-related products and expects to begin shipping SoCAMP in 3Q26 (Lotes is the first supplier for Vera Rubin), and also expects NPO products to start contributing in 2027. Management expects AI-related products to account for 2-3% of total revenue in 2026, with contribution expanding to double-digit over the next 3-5 years.

(3) Lotes expect raw material cost pressure on GM to persist into 2Q26. However, management expects GM to improve in 2H26, driven by the release of new AMD Venice CPU, which will see ASP increase of at least 15% vs. previous generation (23% increase in pin count vs. AMD's SP5 socket).

(4) The company continues to engage in price negotiations with clients, while pricing for AMD Venice has already incorporated higher material costs. Management mentioned the base case is no price down for the existing and new products (vs. typical industry practice with price erosion of ~5% in year 1, ~3% in year 2 and ~1% in year 3 after new product release).

(5) For the CPU platform, Lotes mentioned Eagle Stream penetration increased from 75-80% in 1Q26 to current 80-85%, while Birch Stream should further increase to 20-30% by end of 2026 from the current 15%. For AMD, Venice should account for 15-20% (revise down from 20-25%) of total servers by the end of 2026 but with majority of contribution from high-end solution (SP7 with 7536 pins) and expects to see contribution from the low-end solution (SP8 with 5572 pins) starting in 2027.

Investment view

We maintain our relative cautious view on Lotes' business outlook, considering (1) the rising material cost environment might sustain and the company has adopted a stable pricing rather than cost pass through via price increase, given the risk of losing market share and (2) limited contribution from new AI-related products (including SoCAMP, QD, GPU socket and CPO/NPO socket). We continue to see strong CPU server demand in near term and extend to coming years (see AMD report [here](#)),

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which we believe will be a key growth driver for Lotes in near-to-mid term; however, we continue to see risk of rising material costs, which should offset the margin expansion driven by new CPU socket products.

Lotes is a connector supplier mainly focusing on the niche CPU socket market with more than 40% share in 2024, but we see pressure for its market share outlook in the coming years considering the intensifying competition in the server CPU market. We maintain our positive view on the company's GM expansion potential longer term, which we believe will be mainly driven by better product mix (Venice server CPU to be released in 2H26 and Oak Stream server CPU to be released in 2027, both with better ASP and margin). Meanwhile, Lotes' CPU socket product line's ASP/GM are higher than the company average, and we see scope for both to grow even faster in the new product generation given the larger socket size and pin count required. However, the company's new product line, Quick Disconnects (UQD or MQD) for liquid cooling systems, is likely to deliver very limited revenue/gross profit contribution in the coming years (0.4/1.0% revenue and 0.2/0.7% GP contribution in 2026E/2027E) given thermal solution providers typically ship cold plates as integrated modules and leading thermal suppliers tend to secure QD supply in-house or through affiliated suppliers. We are Neutral rated on Lotes considering the share loss risk in server sockets and the shares trading at the historical peak P/E level, making valuation less attractive, despite the company's solid revenue/GM expansion trend driven by socket upgrading demand. Key risks: (1) stronger-/weaker-than-expected server shipment growth which would raise/lower server CPU socket demand; (2) lower-/higher-than-expected component costs without product pricing adjustment; (3) slower-/faster-than-expected AI server-related contribution

Valuation methodology: Our 12-month target price of NT\$1,790 is based on a target P/E of 17.5x (+0.5 SD above company's average valuation since 2020) applied to our 2H26E-1H27E EPS.

Key upside/downside risks: (1) Stronger-/weaker-than-expected server CPU demand, (2) lower-/higher-than-expected component costs, and (3) slower-/faster-than-expected AI server-related contribution

3533.TW	12m Price Target: NT\$1,790.00	Price: NT\$2,615.00	Downside: 31.5%
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Neutral	GS Forecast				
Market cap: NT\$272.9bn / \$8.7bn Enterprise value: NT\$257.2bn / \$8.2bn 3m ADTV: NT\$4.2bn / \$132.0mn Taiwan Taiwan Electronic Components M&A Rank: 3 Leases incl. in net debt & EV?: Yes		12/25	12/26E	12/27E	12/28E
	Revenue (NT\$ mn)	33,783.4	41,627.5	47,906.3	53,902.1
	EBITDA (NT\$ mn)	12,954.5	15,499.3	18,574.5	20,900.1
	EPS (NT\$)	70.17	92.16	114.70	129.94
	P/E (X)	20.5	28.4	22.8	20.1
	P/B (X)	4.2	6.7	5.9	5.1
	Dividend yield (%)	2.4	1.8	2.2	2.5
	N debt/EBITDA (ex lease,X)	(0.9)	(1.0)	(1.1)	(1.2)
	CROCI (%)	27.2	31.0	32.8	32.8
	FCF yield (%)	2.2	2.6	3.2	3.8
		3/26	6/26E	9/26E	12/26E
	EPS (NT\$)	21.37	22.97	24.04	23.78

Source: Company data, Goldman Sachs Research estimates, FactSet. Price as of 2 Jun 2026 close.



Disclosure Appendix

Reg AC

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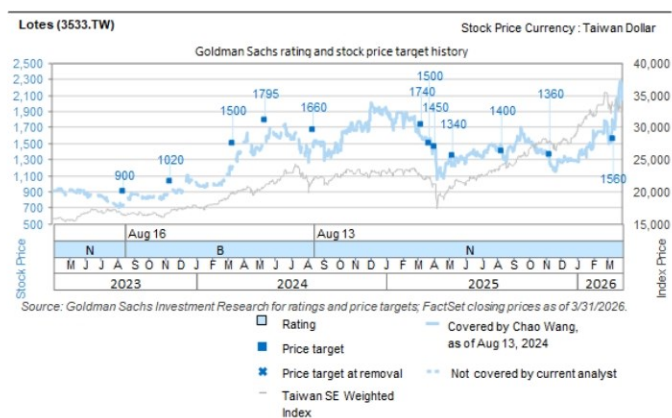
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Lotes (3533.TW)

Date of report	Target price (NT\$)	Closing price (NT\$)
14-May-26	1,790.00	2,450.00
13-Mar-26	1,560.00	1,750.00
11-Nov-25	1,360.00	1,295.00
12-Aug-25	1,400.00	1,450.00
09-May-25	1,340.00	1,255.00
06-Apr-25	1,450.00	1,430.00
24-Mar-25	1,500.00	1,515.00
10-Mar-25	1,740.00	1,595.00
13-Aug-24	1,660.00	1,505.00
13-May-24	1,795.00	1,500.00
12-Mar-24	1,500.00	1,225.00
13-Nov-23	1,020.00	924.00
16-Aug-23	900.00	733.00

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