

CHINA PROPERTY WEEKLY WRAP

Week 18 Wrap - Labor Day holiday sales maintained strength following new wave of local easing

Key highlights for the week:

New wave of local easing: *Amongst T-1 cities*, both Shenzhen and Guangzhou expanded easing measures, with **1) Shenzhen** further easing home purchase restrictions in its remaining core districts, allowing households and individuals with local Hukou to purchase up to 3 housing units, while quota for non-Hukou residents was also expanded by 1 additional units. Meantime, the Housing Provident Fund (“HPF”) loan ceiling was raised to Rmb700k for individuals and Rmb1.3mn for households, with a 20-70% additional quota for qualified borrowers; **2) Guangzhou** raising HPF loan ceiling to Rmb1mn for individuals and Rmb2mn for households, with a 10-50% additional quota for qualified borrowers. In addition, a new subsidy of up to Rmb30k was introduced for trade-in purchasers, while housing voucher eligibility has been extended to non-residential property owners undergoing expropriation. *Beyond Tier-1 cities*, **1) Suzhou** raised HPF loan limits, emphasized balanced land supply, expanded “white-list” loan support, and vowed accelerated destocking of completed inventory; **2) Tianjin** promoted LGSB-funded land buybacks, conversion of completed inventory into rental housing, expanded home

purchase subsidies, and tax rebates for trade-in buyers; **3) Wuhan** broadened first-time homebuyer criteria, offered subsidies for new commercial/office property purchases, and optimized HPF loan terms; **4) Yangzhou** expanded eligibility for its housing voucher program for talents, introduced purchase subsidies for families with children and talents, and extended land payment deadlines to ease developer funding pressure.

Market performance: During the Labor Day holiday (May 1st-5th), daily average new home sales across 20+ monitored cities rose 13% yoy compared to the 2025 holiday period and were 57% higher than 2024 levels, according to CREIS. Meanwhile, daily average secondary home sales in 10+ monitored cities increased 27% yoy versus the 2025 holiday period and reached 70% above 2024 levels. Pricing stayed solid with transaction prices in monitored cities rising 2% wow, and agent price expectations (CSI) up 1.7pp over the same period, supported by new listing supply declining 17% wow (and was down 36% relative to the 2025 holiday week).

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Key data points:

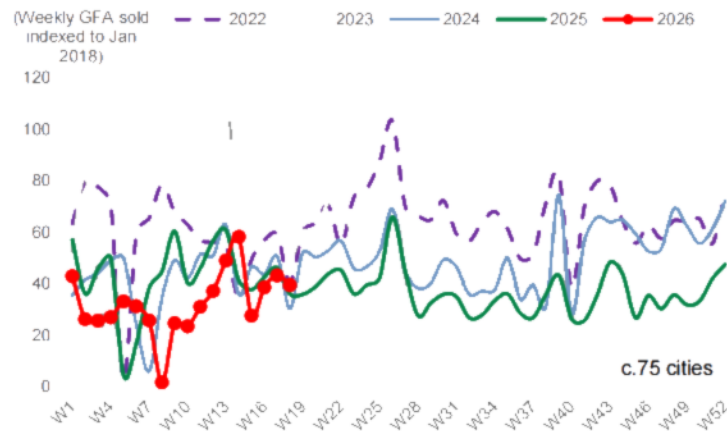
- **New homes** sales volume was -9% wow and +10% yoy, while new home search activities were flattish wow.
- **Secondary** transactions were -25% wow and +52% yoy, with price appreciation expectations improving for agents while staying flattish for home sellers.
- **YTD: Primary GFA** sold on average was -17% yoy and was -14%/-50% vs. the 2024/2023 level; **secondary GFA** sold on average was -4% yoy and was +25%/+4% vs. the 2024/2023 level.
- **Inventory** balance was +0.1% wow, with inventory months at 29.0 (vs. average 29.3 in Apr-26).
- **Valuation:** Our covered **stronger SOE developers** saw share price +7% wow on average, with COLI (0688.HK, Buy) outperforming at +12% wow; meanwhile, **POE developers** and **other SOE developers** both saw share price +3% average wow. Our offshore/onshore coverage now trade at an average 20%/13% discount to end-2026E NAV and at 0.6X/0.5X 2026E P/Bs.

Implications:

- **Completions:** GSPC tracker indicates **c.10 % yoy decline** in Apr (vs. -19% yoy/high-teens % yoy decline in Mar by NBS/GSe) and -1% yoy in FY26E per GSe.
- **New starts:** New starts to record a **mid-teens % yoy decline** in Apr (vs. -17%/c.20% yoy decline in Mar by NBS/GSe), based on the land sales trends in 300 cities and nationwide cement shipment ratio.
- **Home appliance sales** overall are likely to record yoy improvements in Apr, based on secondary sales trends in c.20 cities.

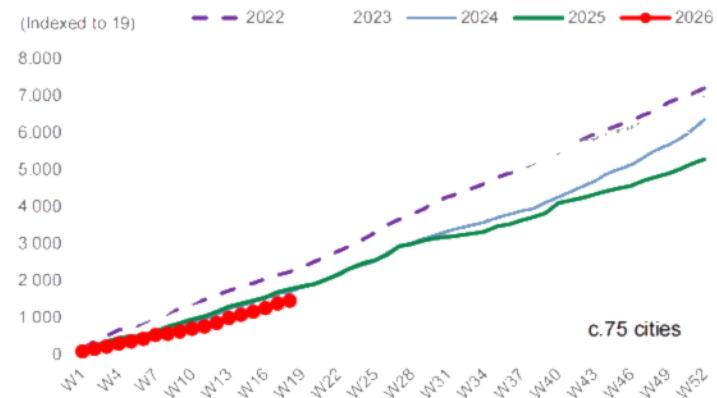
Primary market Week 18: GFA -9% wow and +10% yoy, sending YTD to -17% yoy

Exhibit 1: Primary GFA sold last week was -9% wow and +10% yoy in c.75 cities



Source: CREIS, Goldman Sachs Global Investment Research

Exhibit 2: Primary GFA sold YTD on average was -17% yoy in c.75 cities, and -14%/-50% vs. 2024/2023 level



Source: CREIS, Goldman Sachs Global Investment Research

Secondary market: Week 18/YTD volumes were +52%/-4% yoy, with price appreciation expectations improving for agents while staying flattish for home sellers

Exhibit 3: Secondary GFA sold last week was -25% wow and +52% yoy in c.20 cities

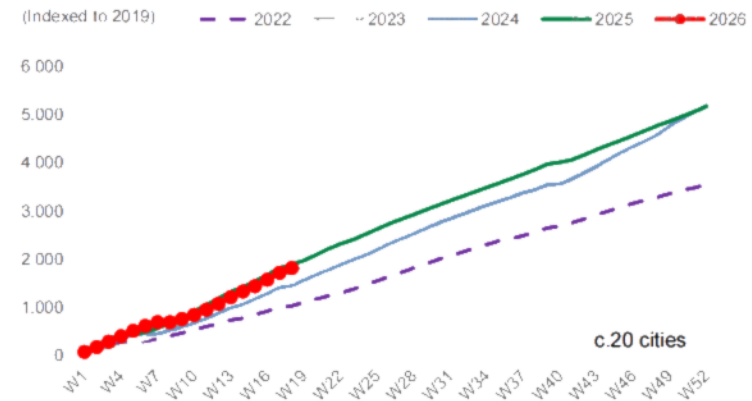
Average weekly volume of secondary property sales



Source: Wind, Goldman Sachs Global Investment Research

Exhibit 4: Secondary GFA sold YTD was -4% yoy in c.20 cities, while +25%/+4% vs. 2024/2023

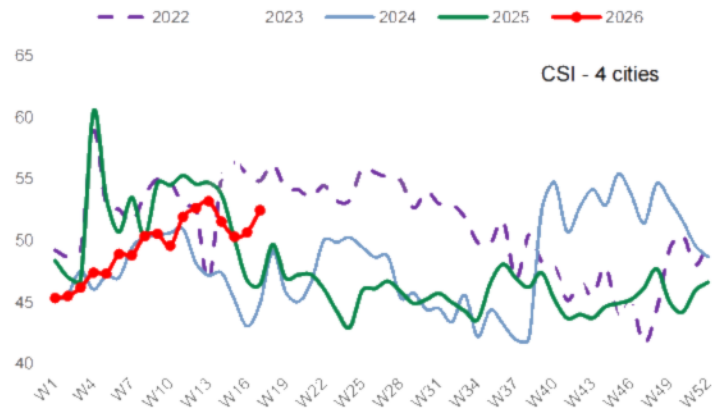
2026 secondary volume sold vs. 2022-25



Source: Wind, Goldman Sachs Global Investment Research

Exhibit 5: Average CSI was +1.7pp wow and +2.8pp yoy

Weekly Centaline Salesman Index (CSI) tracker in 5 cities

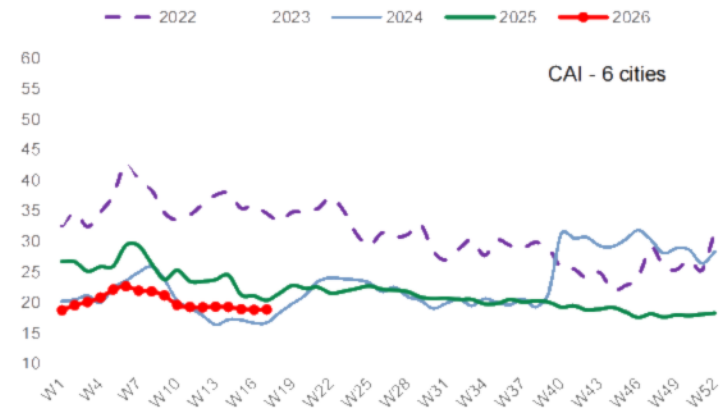


CSI refers to agents' view on property price, >50 means positive views on price increases, and vice versa.

Source: Centaline

Exhibit 6: Average CAI was flat wow and -2.7pp yoy

Weekly Centaline Seller Asking Index (CAI) tracker in 6 cities



CAI refers to sellers' quoted price.

Source: Centaline

Inventory Week 18: Inventory +0.1% wow and -3.1% from end-25 level, with inventory months at 29.0 (vs. average 29.3 in Apr-26)

Exhibit 7: Inventory balance was +0.1% wow, -3.1% from end-25 levels

c.20 cities' total inventory breakdown by city tier



Source: CREIS, Goldman Sachs Global Investment Research

Exhibit 8: Inventory month was +0.2% wow, representing +3.9% from end-25 levels

c.20 cities' inventory months (12mth rolling) breakdown by city tier



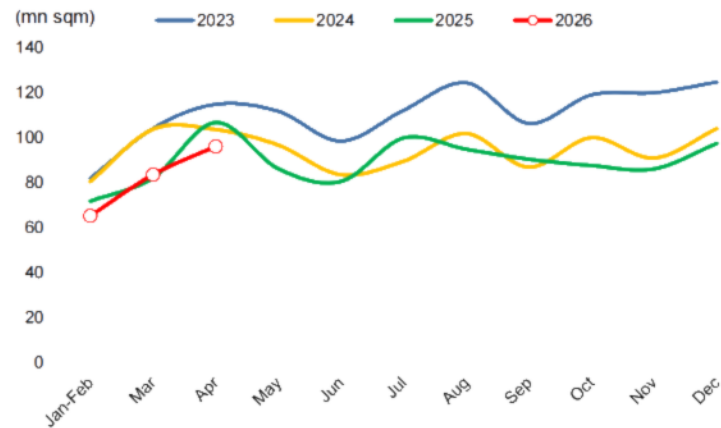
Source: CREIS, Goldman Sachs Global Investment Research

GSPC implies c.10% yoy decline/-1% yoy in completions for Apr-26/FY26E per GSe

GS Property Completion (GSPC) tracker indicates **c.10% yoy decline in Apr-26** (vs. -19% yoy/high-teens % yoy decline in Mar by NBS/GSe) and **-1% yoy for FY26E per GSe**, based on downstream supply/demand implied from our China float glass industry outlook and proprietary weekly float glass demand model.

Exhibit 9: GSPC tracker implied monthly completions...

GSPC tracker implied monthly GFA completion - based on GS float glass S-D model

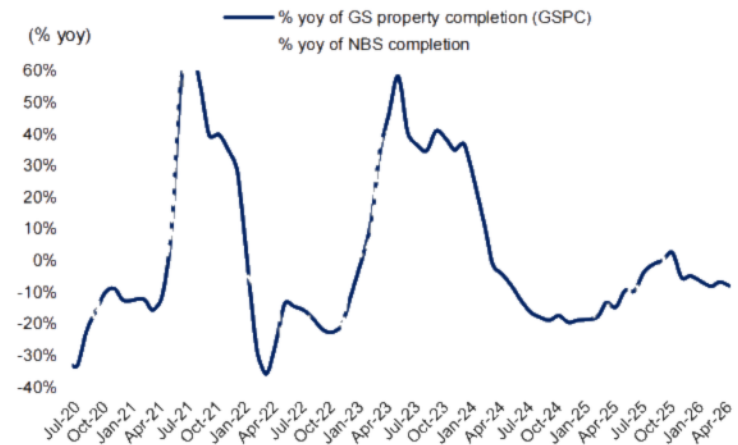


Jan-Feb refers to average level in Jan and Feb.

Source: Sublime China Information, Wind, NBS, Goldman Sachs Global Investment Research

Exhibit 10: ...suggesting completions at c.10% yoy decline for Apr-26

% yoy change of GSPC - based on GS float glass S-D model



Source: Sublime China Information, Wind, NBS, Goldman Sachs Global Investment Research

Valuations: P/B valuation at downturn trough

- Over week 18, our covered **stronger SOE developers** saw share prices +7% wow, with COLI (0688.HK, Buy) outperforming at +12% wow; meanwhile, **POE developers** and **other SOE developers** both saw share prices +3% wow.
- Our offshore coverage developers on average saw share prices +6% wow (vs. -1% for MSCI China); our onshore coverage developers averaged +3% wow (vs. +1% for CSI 300).
- Our offshore coverage now trades at an average 20% discount to end-2026E NAV and 0.6X 2026E P/B vs. 2H2008, 2H2011 and 1H2014 troughs of 39%, 0.7X; 73%, 0.9X; 58%, 0.9X.
- Our onshore coverage trades at an average 13% discount to end-2026E NAV and 0.5X 2026E P/B vs. 2H2008, 2H2011 and 1H2014 troughs of 67%, 1.6X; 64%, 1.5X; 61%, 1.2X.



Exhibit 11: Over week 18, our covered stronger SOE developers saw share prices +7% wow, with COLI (0688.HK, Buy) outperforming at +12%; meanwhile, POE developers and other SOE developers both saw share prices +3% wow. Our offshore coverage developers on average saw share prices +6% wow (vs. -1% for MSCI China); our onshore coverage developers averaged +3% wow (vs. +1% for CSI 300).

Company	Ticker	Type	Price as of 5/6/2026	Share price performance		
				Past week	MTD	YTD
Stronger SOE developers			(LCY)			
CMSK	001979 SZ	Central SOE	9.1	2%	4%	5%
COLI	0688 HK	Central SOE	15.0	12%	13%	22%
CR Land	1109 HK	Central SOE	35.3	7%	9%	30%
Greentown	3900 HK	Mixed ownership	10.2	5%	6%	21%
Jinmao	0817 HK	Central SOE	1.8	8%	9%	50%
Poly	600048 SS	Central SOE	6.4	4%	4%	5%
Average				7%	7%	22%
POE developers			(LCY)			
Gemdale	600383 SS	Mixed ownership	3.0	3%	2%	-3%
Longfor	0960 HK	POE	8.5	3%	5%	-1%
Seazen	1030 HK	POE	2.3	4%	3%	11%
Average				3%	4%	2%
Other SOE developers			(LCY)			
OCT	000069 SZ	Central SOE	2.3	1%	0%	-8%
Vanke (A)	000002 SZ	Mixed ownership	4.0	4%	3%	-14%
Vanke (H)	2202 HK	Mixed ownership	3.2	4%	5%	-4%
Average				3%	3%	-9%
H-share average				6%	7%	18%
A-share average				3%	3%	-3%
Value chain Index						
Construction materials				3%	4%	24%
Construction companies				0%	1%	6%
Building products				3%	3%	11%
Home appliances				1%	1%	-1%
Home furnishing				1%	0%	-2%

Construction Materials Index (801710.SI), Construction Companies Index (801720.SI), Building Products Index (801713.SI), Decoration Companies Index (801722.SI), Home Appliances Index (801110.SI) and Home Furnishing Index (801142.SI) as compiled by Wind.

Source: Datastream, Wind, Data compiled by Goldman Sachs Global Investment Research

Exhibit 12: China developers' valuation comparisons

Company	Ticker	Daily liquidity (US\$ mn)		Type	Rating	Price as of 6/May/26	12 mth Price target	Potential upside/downside (%)	Target price disc. to NAV	Shr price (disc)/ prem to NAV		FD Core P/E (x)				P/B (x) (excl. revaluation gain)				Dividend yield (%)			
		Mkt Cap (US\$ bn)	1 mth trailing							End 26E NAV	Shr price (disc)/ prem to NAV	25	26E	27E	28E	25	26E	27E	28E	25	26E	27E	28E
Developers																							
Stronger SOE developers																							
CMSK	001979.SZ	11.9	69	Central SOE	Neutral	9.05 (Rmb)	10.10	12	-15%	11.93	(24)	n.m.	22.3	18.6	17.1	0.8	0.8	0.8	0.8	0.6	2.0	2.4	2.6
COLI	0688.HK	20.9	34	Central SOE	Buy	15.0 (HKS)	14.70	(2)	-10%	16.39	(9)	11.6	11.4	11.0	9.9	0.5	0.5	0.4	0.4	3.3	3.5	3.6	4.1
CR Land	1109.HK	32.2	58	Central SOE	Buy	35.3 (HKS)	36.60	4	-10%	40.70	(13)	10.3	9.4	9.3	9.0	1.1	1.0	0.9	0.9	3.6	4.1	4.2	4.3
Greentown	3900.HK	3.3	13	Mixed ownership	Buy	10.2 (HKS)	11.10	9	-15%	13.02	(21)	4.8	5.3	5.1	4.9	0.7	0.6	0.6	0.6	-	2.0	3.5	5.2
Jinmao	0817.HK	3.1	7	Central SOE	Buy	1.8 (HKS)	1.70	(5)	-10%	1.89	(4)	46.1	25.7	13.4	7.3	0.8	0.8	0.7	0.7	1.7	1.6	3.1	5.8
Poly	600048.SS	11.2	89	Central SOE	Neutral	6.40 (Rmb)	6.50	2	-10%	7.24	(12)	74.0	n.m.	n.m.	n.m.	0.4	0.4	0.4	0.4	0.5	-	-	-
Average								3	-12%	(14)		11.6	11.4	11.0	9.0	0.7	0.7	0.7	0.6	1.6	2.2	2.8	3.7
POE developers																							
Gemdale	600383.SS	2.0	23	Mixed ownership	Sell	2.97 (Rmb)	2.70	(9)	-20%	3.40	(13)	n.m.	n.m.	n.m.	n.m.	0.4	0.4	0.4	0.4	-	-	-	-
Longfor	0960.HK	7.7	20	POE	Neutral	8.5 (HKS)	8.70	3	-25%	11.55	(27)	n.m.	n.m.	25.2	16.5	0.4	0.4	0.4	0.4	0.9	-	1.3	1.9
Seazen	1030.HK	2.1	4	POE	Sell	2.3 (HKS)	1.80	(21)	-50%	3.64	(37)	38.7	57.5	26.7	15.1	0.4	0.4	0.4	0.4	-	-	-	-
Average								(9)	-32%	(26)		38.7	57.5	25.9	15.8	0.4	0.4	0.4	0.4	0.3	-	0.4	0.6
Other SOE developers																							
OCT	000069.SZ	2.7	12	Central SOE	Sell	2.27 (Rmb)	1.50	(34)	-20%	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.	0.5	0.5	0.6	0.6	-	-	-	-
Vanke (A)	000002.SZ	5.7	54	Mixed ownership	Sell	4.01 (Rmb)	3.70	(8)	-10%	4.10	(2)	n.m.	n.m.	n.m.	n.m.	0.4	0.5	0.5	0.6	-	-	-	-
Vanke (H)	2202.HK	0.9	7	Mixed ownership	Sell	3.15 (HKS)	2.90	(8)	-35%	4.47	(30)	n.m.	n.m.	n.m.	n.m.	0.3	0.3	0.4	0.4	-	-	-	-
Average								(17)	-22%	(16)		n.m.	n.m.	n.m.	n.m.	0.4	0.5	0.5	0.6	-	-	-	-
Coverage average								-5		(17)		30.9	21.9	15.6	11.4	0.6	0.6	0.6	0.6	0.9	1.1	1.5	2.0
H-share average								(3)		(20)		22.3	21.9	15.1	10.4	0.6	0.6	0.6	0.5	1.4	1.6	2.3	3.0
A-share average								(8)		(13)		74.0	22.3	18.6	17.1	0.5	0.5	0.5	0.6	0.2	0.4	0.5	0.5

Note

(1) * denotes stock is on the APAC Conviction List

(2) Our 12-month target prices are based on end-2026E NAV for our coverage universe except for OCT

Our OCT TP is based on SOTP of its property development (valued by NAV) and its tourism business (valued by P/E)

Source: Datastream, Goldman Sachs Global Investment Research