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Lumentum Holdings Inc | North America

FQ3 Preview: Nothing Disproving the Bull Thesis For Now

Post-OFC Session, expects reset meaningfully higher. Convo with investors note desire for commentary that would bring \$1.25bn Q run rate targeted for 9-12mos out more clearly into Sept Q. Lean positive into print, since see highest chance of sizeable beat, but note much has been built in.

Key Takeaways

- Expectations are high heading into FQ3 results, given NVDA announcement / OFC Analyst Day intra-quarter; stock trading at 20x+ bullish CY28e expectations
- Investor conversations have leaned towards it being hard to exceed expectations at this point, but we would note LITE has more in control re: pricing vs. peers
- As a result, lean positive into print, though positive cloud capex data points overnight likely to boost stock further ahead of print

Investors positive, but wondering how much higher expectations could go given reset after OFC Analyst Session. As noted in our [Optical Feedback note last week](#), investor expectations for CY28 EPS have already largely moved to \$40, with Street estimates largely already incorporating \$20 in CY27 EPS. We pointed out that against this much being built into Street estimates, investors were looking toward where there were more perceived opportunities for upward revisions (CIEN, COHR, GLW outperforming LITE over last month before today). **With STX's print proving that pricing power remains high within the bottlenecks, and cloud capex data points overnight pointing towards upside, we would note that LITE has the most near term pricing power within our optical coverage, setting up potential outperformance on the print, despite very high expectations.**

Bogeys into the print. For FQ3, we think revenue / non-GAAP EPS need to come in somewhere ~\$830mm / ~\$2.40-\$2.45 of EPS (implying something like 31-32% on OM's). This would be ~2% / ~6% top-line / EPS beat. When it comes to FQ4, we initially floated something closer to \$950-975mm, or 4% raise, but after multiple conversations with investors, given the guidance of the last couple of quarters, it is clear **investors are closer to \$1bn for the FQ4 guide, with \$1.25bn target previously targeted for December 26 quarter being something investors would like a path to in September quarter. This translates to ~\$2.90-\$3.00 in EPS.**

While it would be hard to exceed investor expectations, LITE has most control around NT pricing to continue to move EPS higher.

What other commentary could we hear that could be meaningful? Given much was outlined at the [OFC Analyst Day](#) about the NVDA investment, CPO / OCS

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Lumentum Holdings Inc (LITE.O, LITE US)

Telecom & Networking Equipment | United States of America

Stock Rating	Equal-weight
Industry View	In-Line
Price target	\$710.00
Shr price, close (Apr 29, 2026)	\$858.32
Mkt cap, curr (mm)	\$75,360
52-Week Range	\$960.00-56.80

Fiscal Year Ending	06/25	06/26e	06/27e	06/28e
ModelWare EPS (\$)	(0.43)	5.57	13.06	21.93
EPS (\$)**	2.06	7.73	14.98	23.70
Div yld (%)	-	-	-	-

Unless otherwise noted, all metrics are based on Morgan Stanley ModelWare framework

** = Based on consensus methodology

e = Morgan Stanley Research estimates

QUARTERLY EPS (\$)

Quarter	2025	2026e Prior	2026e Current	2027e Prior	2027e Current
Q1	0.18	-	1.10a	-	2.79
Q2	0.42	-	1.67a	-	3.63
Q3	0.57	-	2.23	-	4.00
Q4	0.88	-	2.56	-	4.51

e = Morgan Stanley Research estimates, a = Actual Company reported data

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trajectory, there is not a tremendous amount about incremental markets we would expect. **Where we could hear more is around how optical circuit switching (OCS) ramp is progressing, what yield improvements are contributing on the transceiver business, timeline for CW transceivers getting qualified in their transceivers, mix of 200G / 100G EML's.** We are not expecting another material OCS order like we heard about at OFC.



Preview to earnings

Focus KPI	Focus KPI Surprise	Likely impact to consensus EPS*
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Lumentum Holdings Inc LITE.O

Revenue	↑ Very likely upside surprise	↑ Modest revision higher
• FQ3 -- revenue / non-GAAP EPS ~\$830mm / ~\$2.40-\$2.45		
• FQ4 guide -- revenue / non-GAAP EPS ~\$1bn / ~\$2.90-\$3.00		

*Likely impact to consensus EPS is for the next 12 months
Source: Company data, Morgan Stanley Research

Analysis

Exhibit 1: Investors Expecting Path to \$1.25bn Quarterly Run Rate in September Quarter

	FY26 Consensus Estimates*	\$1.25B Quarterly Revenue	\$2B Quarterly Revenue
Annualized Revenue	\$2.9B	\$5B	\$8B
Gross Margin	43%	45 – 48%	49 – 52%
Operating Expenses	16%	11 – 12%	10 – 11%
Operating Margin	27%	33 – 37%	38 – 42%

Targeting >1,000 bps OM expansion in <2 years
New fab with \$5B annual run rate capacity to contribute meaningfully beyond \$2B/quarter

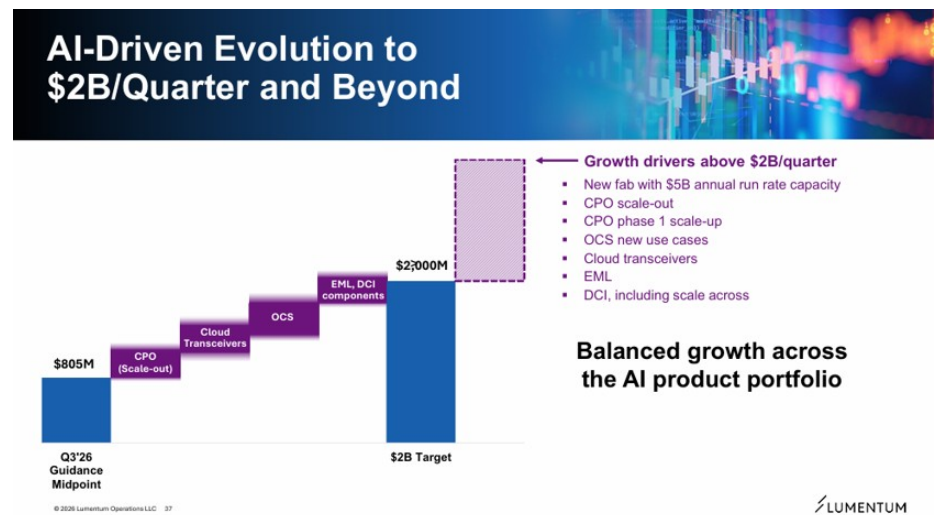
*Source: FactSet, March 17, 2026, consensus estimates on LITE
 Note: This is a target model and is not intended to represent guidance on actual outcomes. Actual results and timing is subject to the various assumptions and other risks and uncertainties.

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LUMENTUM

Source: Lumentum.

Exhibit 2: No CPO Revenue Expected Yet, Making Path to \$1.25bn Run Rate More Dependent on Transceivers / OCS / EMLs / DCI Components



Source: Lumentum.

Risk Reward – Lumentum Holdings Inc (LITE.O)

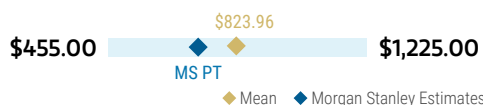
AI More Embedded Into Base Case, Greater CPO Adoption is Bull Case

PRICE TARGET \$710.00

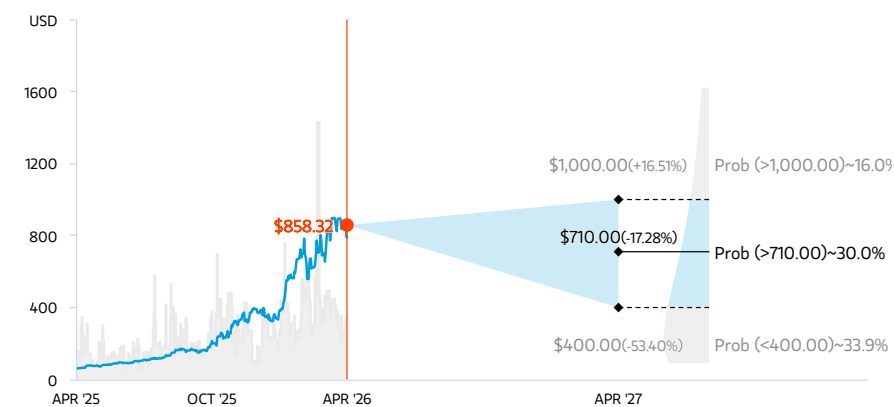
30x FY28 P/E of ~\$23.70. ~30x is a premium to historical trading range given AI growth outlook

Consensus Price Target Distribution

Source: Refinitiv, Morgan Stanley Research



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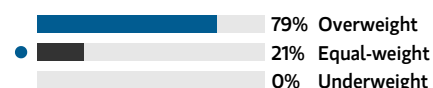
Key: — Historical Stock Performance ● Current Stock Price ◆ Price Target

Source: Refinitiv, Morgan Stanley Research, Morgan Stanley Institutional Equities Division. The probabilities of our Bull, Base, and Bear case scenarios playing out were estimated with implied volatility data from the options market as of 29 Apr 2026. All figures are approximate risk-neutral probabilities of the stock reaching beyond the scenario price in either three-months' or one-years' time. View explanation of Options Probabilities methodology [here](#)

EQUAL-WEIGHT THESIS

- Datacom positioning attractive, particularly with ramping customer sets, but questions remain on margin contribution and impacts to earnings power
- Key questions remain on magnitude and timeline of OCS ramp and length of EML shortage.
- Upside to multiple likely limited by optical componentry being some of names most at risk from tariffs given intricate manufacturing that should be slower to move out of Asia, with LITE concentrated in Thailand

Consensus Rating Distribution



● MS Rating

Source: Refinitiv, Morgan Stanley Research

Risk Reward Themes

Secular Growth: *Positive*

View descriptions of Risk Rewards Themes [here](#)

BULL CASE \$1,000.00

~25x CY28 Bull Case Earnings Power (~\$40)

CPO penetration greater than expected. LITE able to achieve ~\$40 in CY28 EPS in our bull case as multiple business lines ramp -- including CPO seeing far greater adoption in scale-up / out than expected in early days. Multiple remains at premium given growth outlook, particularly on scale-up.

BASE CASE \$710.00

~30x FY28 P/E (~\$23.70)

Broad-based AI growth. Ramps to EMLs, Telco (DCI), transceiver, OCS and CPO business concurrently. Margin benefit from EML constraints and higher blend of EML / OCS/ CPO. Our multiple is a premium to historical trading range given AI enthusiasm.

BEAR CASE \$400.00

20x FY28 Bear Case Earnings Power (~\$20)

Product lines have trouble ramping. OCS and CPO do not ramp to expectations on expected timeline. EMLs demand/supply reach equilibrium sooner than expected, pressuring margins. More signs that EMLs will lose share to CW (Silicon Photonics). Multiple trades closer to traditional ranges.

Risk Reward Reference links

1. View explanation of Options Probabilities methodology - [Options_Probabilities_Exhibit_Link.pdf](#)
2. View descriptions of Risk Rewards Themes - [RR_Themes_Exhibit_Link.pdf](#)
3. View explanation of regional hierarchies - [GEG_Exhibit_Link.pdf](#)
4. View explanation of Theme/Exposure methodology - [ESG_Sustainable_Solutions_External_Link.pdf](#)
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(as of March 31, 2026)

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	Count	% of Total	Count	% of Total IBC	% of Rating Category	Count	% of Total Other MISC
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Equal-weight/Hold	1573	43%	372	40%	24%	716	44%
Not-Rated/Hold	4	0%	1	0%	25%	1	0%
Underweight/Sell	568	15%	89	10%	16%	209	13%
Total	3,679		923			1624	

Data include common stock and ADRs currently assigned ratings. Investment Banking Clients are companies from whom Morgan Stanley received investment banking compensation in the last 12 months. Due to rounding off of decimals, the percentages provided in the "% of total" column may not add up to exactly 100 percent.

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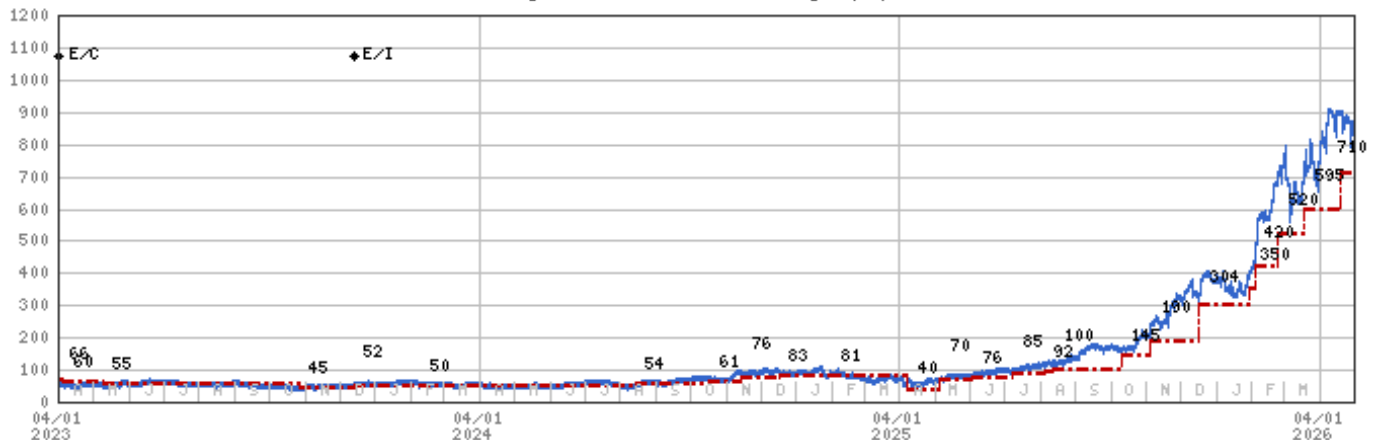
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Lumentum Holdings Inc (LITE.O) - As of 04/30/26 GMT in USD
Industry : Telecom & Networking Equipment



Stock Rating History: 5/1/21 : 0/I; 5/12/21 : E/I; 4/12/22 : E/C; 12/13/23 : E/I

Price Target History: 12/15/20 : 105; 5/12/21 : 81; 11/4/21 : 91; 2/3/22 : 97; 5/2/22 : 94; 8/16/22 : 98; 10/11/22 : 84; 11/8/22 : 75; 12/13/22 : 66; 4/5/23 : 60; 5/9/23 : 55; 10/27/23 : 45; 12/13/23 : 52; 2/8/24 : 50; 8/14/24 : 54; 10/17/24 : 61; 11/14/24 : 76; 12/17/24 : 83; 1/31/25 : 81; 4/8/25 : 40; 5/6/25 : 70; 6/3/25 : 76; 7/8/25 : 85; 8/4/25 : 92; 8/12/25 : 100; 10/10/25 : 145; 11/5/25 : 190; 12/17/25 : 304; 1/30/26 : 350; 2/3/26 : 420; 2/23/26 : 520; 3/18/26 : 595; 4/19/26 : 710

Source: Morgan Stanley Research Date Format : MM/DD/YY Price Target --- No Price Target Assigned (NA)

Stock Price (Not Covered by Current Analyst) — Stock Price (Covered by Current Analyst) —

Stock and Industry Ratings (abbreviations below) appear as ♦ Stock Rating/Industry View

Stock Ratings: Overweight (O) Equal-weight (E) Underweight (U) Not-Rated (NR) No Rating Available (NA)

Industry View: Attractive (A) In-line (I) Cautious (C) No Rating (NR)

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INDUSTRY COVERAGE: Telecom & Networking Equipment

COMPANY (TICKER)	RATING (AS OF)	PRICE* (04/29/2026)
Meta A Marshall		
Arista Networks (ANET.N)	O (10/31/2023)	\$168.68
Axon Enterprise Inc (AXON.O)	O (12/03/2024)	\$400.54
Ciena Corporation (CIEN.N)	E (10/10/2025)	\$475.39
Cisco Systems Inc (CSCO.O)	O (04/08/2024)	\$89.57
Coherent Corp (COHR.N)	E (12/13/2023)	\$304.93
Corning Inc (GLW.N)	E (06/13/2024)	\$151.90
F5 Inc (FFIV.O)	E (04/12/2022)	\$328.15
Keysight Technologies Inc (KEYS.N)	E (10/10/2025)	\$335.46
Lumentum Holdings Inc (LITE.O)	E (05/12/2021)	\$858.32
Motorola Solutions Inc (MSI.N)	O (12/17/2025)	\$429.23
Zebra Technologies Corporation (ZBRA.O)	E (12/02/2024)	\$215.54

Stock Ratings are subject to change. Please see latest research for each company.

* Historical prices are not split adjusted.