

## Corning Inc.

# The Long Term View: Updating our Scale Out ests & quantifying upside to C30 EPS

Reiterate Rating: BUY | PO: 186.00 USD | Price: 164.38 USD

## Upside remains as total Scale Out potential not reflected

We are updating our analysis from our recent note: [Quantifying GLW's Optical TAM: Deep Dive into the Scale Out](#) based on updated \$ content per GPU for GLW. We perform a sensitivity analysis showing a range of potential C30E EPS scenarios based on varying assumptions for \$'s per GPU/AI GPU units/GLW market share for Scale Out, multiplier for Scale Up (based on GLW's 2-3x F25 scale out guide), and Scale Across (+/- \$1bn rev TAM guide). We also include a range of OM assumptions for Scale Out, Scale Up, Scale Across, and total company. We see a path for GLW to earn \$9.49 in EPS by C30E on our base case assumptions which include a potential \$18.7bn in scale out revs. However, we note GLW will likely need to expand capacity to meet the robust market demand and for optical fiber. Capacity expansions could pressure margins over the nearer term or could limit upside potential if GLW partners on expansions (such as Meta deal). Despite this, we see the potential F27E to F30E rev/OM/EPS opportunity as meaningful. Reiterate Buy on structurally higher revs in Optical & incremental OP from new market access platforms.

## Scale Out >\$18bn in '30; upside from Scale Up & pricing

Our analysis calcs 2030E total company revs/EPS of \$44.2bn/\$9.49 with Optical contributing \$29.4bn/\$8.49. Within 2030E Optical, Scale Out contributes \$18.7bn/\$5.94, scale up of \$5bn/\$0.90 (contribution begins in '28), and Scale Across of \$1.1bn/\$0.15.

## C27E sensitivity analysis shows potential for \$5.72 in EPS

We perform a C27E sensitivity analysis for EPS, also flexing Scale Out/across growth & OMs. Our conclusion is a potential for \$5.72 in C27E implied EPS, well above current consensus estimates of \$3.90. Our C27 analysis assumes conservative OMs for Scale Out/across & total company as GLW will likely need to expand capacity to meet the demand.

## Raising estimates & PO to \$186 (prior \$155 on 30x)

Our F26E rev/EPS move to \$19.4bn/\$3.32 from \$19.6bn/\$3.32. We raise our PO to \$186 on 37x C27E EPS of \$5.00. We raise F27-F28E ests and multiple to better reflect the long-term Scale Out opportunity. While we do not underwrite the full rev/EPS presented in Figure 5, we see a credible path to meaningfully higher total company rev/OMs.

| Estimates (Dec) (US\$)        | 2024A  | 2025A | 2026E | 2027E | 2028E |
|-------------------------------|--------|-------|-------|-------|-------|
| EPS                           | 1.97   | 2.54  | 3.32  | 5.00  | 6.01  |
| GAAP EPS                      | 0.59   | 1.84  | 2.49  | 4.03  | 4.95  |
| EPS Change (YoY)              | 15.9%  | 28.9% | 30.7% | 50.6% | 20.2% |
| Consensus EPS (Bloomberg)     |        |       | 3.12  | 3.90  | 4.68  |
| Consensus EPS (Visible Alpha) |        |       | 3.09  | 4.05  | 4.81  |
| DPS                           | 1.12   | 1.12  | 1.12  | 1.12  | 1.12  |
| Valuation (Dec)               |        |       |       |       |       |
| P/E                           | 83.4x  | 64.7x | 49.5x | 32.9x | 27.4x |
| GAAP P/E                      | 278.6x | 89.3x | 66.0x | 40.8x | 33.2x |
| Dividend Yield                | 0.7%   | 0.7%  | 0.7%  | 0.7%  | 0.7%  |
| EV / EBITDA*                  | 39.3x  | 33.8x | 27.3x | 20.4x | 16.8x |
| Free Cash Flow Yield*         | 0.7%   | 1.0%  | 1.4%  | 1.6%  | 2.1%  |

\* For full definitions of *IQmethod*<sup>SM</sup> measures, see page 11.

20 April 2026

### Equity

#### Key Changes

| (US\$)        | Previous | Current  |
|---------------|----------|----------|
| Price Obj.    | 155.00   | 186.00   |
| 2026E Rev (m) | 19,633.5 | 19,436.5 |
| 2027E Rev (m) | 24,284.8 | 24,669.4 |
| 2028E Rev (m) | 27,195.5 | 28,505.3 |
| 2027E EPS     | 4.81     | 5.00     |
| 2028E EPS     | 5.59     | 6.01     |

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### Stock Data

|                                 |                        |
|---------------------------------|------------------------|
| Price                           | 164.38 USD             |
| Price Objective                 | 186.00 USD             |
| Date Established                | 20-Apr-2026            |
| Investment Opinion              | B-1-7                  |
| 52-Week Range                   | 40.16 USD - 176.75 USD |
| Mrkt Val (mn) / Shares Out (mn) | 141,205 USD / 859.0    |
| Free Float                      | 91.8%                  |
| Average Daily Value (mn)        | 2003.70 USD            |
| BofA Ticker / Exchange          | GLW / NYS              |
| Bloomberg / Reuters             | GLW US / GLW.N         |
| ROE (2026E)                     | 22.9%                  |
| Net Dbt to Eqty (Dec-2025A)     | 56.1%                  |

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Timestamp: 20 April 2026 05:00AM EDT

# iQprofile<sup>SM</sup> Corning Inc.

## iQmethod<sup>SM</sup> – Bus Performance\*

| (US\$ Millions)            | 2024A | 2025A | 2026E | 2027E | 2028E |
|----------------------------|-------|-------|-------|-------|-------|
| Return on Capital Employed | 9.1%  | 11.3% | 13.2% | 14.0% | 14.4% |
| Return on Equity           | 15.3% | 19.6% | 22.9% | 29.5% | 28.9% |
| Operating Margin           | 17.5% | 19.3% | 21.3% | 23.4% | 24.1% |
| Free Cash Flow             | 974   | 1,413 | 1,990 | 2,256 | 3,030 |

## iQmethod<sup>SM</sup> – Quality of Earnings\*

| (US\$ Millions)          | 2024A | 2025A | 2026E | 2027E | 2028E |
|--------------------------|-------|-------|-------|-------|-------|
| Cash Realization Ratio   | 1.1x  | 1.2x  | 1.3x  | 1.0x  | 1.1x  |
| Asset Replacement Ratio  | 0.7x  | 1.0x  | 1.2x  | 1.3x  | 1.3x  |
| Tax Rate                 | 16.3% | 13.0% | 14.7% | 30.7% | 33.6% |
| Net Debt-to-Equity Ratio | 49.2% | 56.1% | 43.5% | 30.8% | 16.3% |
| Interest Cover           | 7.7x  | 9.4x  | 11.5x | 20.6x | 22.9x |

## Income Statement Data (Dec)

| (US\$ Millions)              | 2024A        | 2025A        | 2026E        | 2027E        | 2028E        |
|------------------------------|--------------|--------------|--------------|--------------|--------------|
| Sales                        | 14,469       | 16,408       | 19,436       | 24,669       | 28,505       |
| % Change                     | 6.5%         | 13.4%        | 18.5%        | 26.9%        | 15.5%        |
| Gross Profit                 | 5,523        | 6,293        | 7,608        | 9,966        | 11,666       |
| % Change                     | 12.0%        | 13.9%        | 20.9%        | 31.0%        | 17.1%        |
| EBITDA                       | 3,880        | 4,507        | 5,573        | 7,467        | 9,070        |
| % Change                     | 7.4%         | 16.2%        | 23.7%        | 34.0%        | 21.5%        |
| Net Interest & Other Income  | (246)        | (242)        | (343)        | (192)        | (220)        |
| <b>Net Income (Adjusted)</b> | <b>1,699</b> | <b>2,199</b> | <b>2,876</b> | <b>4,322</b> | <b>5,167</b> |
| <b>% Change</b>              | <b>16.1%</b> | <b>29.4%</b> | <b>30.8%</b> | <b>50.3%</b> | <b>19.6%</b> |

## Free Cash Flow Data (Dec)

| (US\$ Millions)                        | 2024A        | 2025A        | 2026E        | 2027E        | 2028E        |
|----------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Net Income from Cont Operations (GAAP) | 592          | 1,742        | 2,336        | 3,663        | 4,461        |
| Depreciation & Amortization            | 1,350        | 1,347        | 1,442        | 1,695        | 2,208        |
| Change in Working Capital              | (303)        | (183)        | (347)        | (1,314)      | (1,293)      |
| Deferred Taxation Charge               | (33)         | (355)        | 0            | 0            | 0            |
| Other Adjustments, Net                 | 333          | 144          | 312          | 387          | 460          |
| Capital Expenditure                    | (965)        | (1,282)      | (1,753)      | (2,175)      | (2,806)      |
| <b>Free Cash Flow</b>                  | <b>974</b>   | <b>1,413</b> | <b>1,990</b> | <b>2,256</b> | <b>3,030</b> |
| <b>% Change</b>                        | <b>58.4%</b> | <b>45.1%</b> | <b>40.8%</b> | <b>13.3%</b> | <b>34.3%</b> |
| Share / Issue Repurchase               | (165)        | (162)        | (175)        | (365)        | (260)        |
| Cost of Dividends Paid                 | (986)        | (999)        | (971)        | (967)        | (963)        |
| Change in Debt                         | (118)        | (79)         | (232)        | (232)        | (232)        |

## Balance Sheet Data (Dec)

| (US\$ Millions)                       | 2024A         | 2025A         | 2026E         | 2027E         | 2028E         |
|---------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Cash & Equivalents                    | 1,768         | 1,526         | 2,178         | 2,869         | 4,444         |
| Trade Receivables                     | 2,053         | 2,779         | 2,769         | 3,379         | 4,061         |
| Other Current Assets                  | 4,171         | 4,631         | 5,370         | 6,455         | 7,167         |
| Property, Plant & Equipment           | 13,359        | 14,825        | 15,244        | 15,832        | 16,538        |
| Other Non-Current Assets              | 6,384         | 7,215         | 7,107         | 6,999         | 6,891         |
| <b>Total Assets</b>                   | <b>27,735</b> | <b>30,976</b> | <b>32,668</b> | <b>35,535</b> | <b>39,101</b> |
| Short-Term Debt                       | 326           | 804           | 572           | 340           | 108           |
| Other Current Liabilities             | 4,593         | 4,824         | 5,206         | 5,588         | 5,688         |
| Long-Term Debt                        | 6,885         | 7,630         | 7,630         | 7,630         | 7,630         |
| Other Non-Current Liabilities         | 4,861         | 5,411         | 5,411         | 5,411         | 5,411         |
| <b>Total Liabilities</b>              | <b>16,665</b> | <b>18,669</b> | <b>18,819</b> | <b>18,969</b> | <b>18,837</b> |
| <b>Total Equity</b>                   | <b>11,070</b> | <b>12,307</b> | <b>13,849</b> | <b>16,566</b> | <b>20,264</b> |
| <b>Total Equity &amp; Liabilities</b> | <b>27,735</b> | <b>30,976</b> | <b>32,668</b> | <b>35,535</b> | <b>39,101</b> |

\* For full definitions of iQmethod<sup>SM</sup> measures, see page 11.

## Company Sector

Electrical Equipment

## Company Description

Corning's Display Technologies (25% of sales) manufactures liquid crystal display (LCD) glass for flat-panel displays. Telecommunications (32% of sales) produces optical fiber and cable, component hardware and equipment, and photonic components for the telecommunications, CATV and networking industry. Environmental Technologies (12% of sales) produces specialized glass, glass ceramic and polymer-based products for the automotive industry.

## Investment Rationale

Our Buy rating on Corning is based on glass supply and demand remaining in balance and glass price declines remaining moderate (post COVID-19) while the Optical market benefits from a cyclical recovery of carrier spending and a secular benefit from Gen AI. Corning has a strong capital return program. Increased adoption of Gorilla Glass in other end markets (automobiles), growth of Fiber-to-the-Home and gas particulate filters should be catalysts for Corning.

## Stock Data

Average Daily Volume 12,189,451

## Quarterly Earnings Estimates

|    | 2025  | 2026  |
|----|-------|-------|
| Q1 | 0.54A | 0.70E |
| Q2 | 0.60A | 0.79E |
| Q3 | 0.67A | 0.90E |
| Q4 | 0.72A | 0.92E |

# Determining GLW's 2030E earnings power

In this note, we attempt to quantify a range of GLW's 2030E earnings potential based on a sensitivity analysis for our updated Scale Out Opportunity TAM, as well as potential Scale Up and Scale Across revenue sensitivity ranges. For each opportunity (Scale Up, Scale Out, and Scale Across), we assign a base case revenue potential assumption. For Scale Out, our analysis is included in Figure 5. For Scale Up and Scale Across, we use GLW's guided 2030 estimates. From our analysis, we calculate C30E and C27E EPS using the base case and subsequent growth/decline and operating margin leverage or deleverage from the base case. We believe this provides a relatively accurate depiction of GLW's earnings potential based on specific assumptions.

## How to read this chart?

The top of the chart in Figure 1 below represents Scale Out, Scale Up, and Scale Across revenue assumptions, with the base case centered and assumptions flexing up/down to the left/right. For Scale Out, we calculate revenues based on our Scale Out analysis (Figure 5) which we use for our base case. Scale Out revenues are calculated by taking \$'s of content per GPU for GLW multiplied by GPU shipments (from BofA Global Research's semi's team) then multiplied by GLW's estimated market share. For Scale Up, GLW highlighted the opportunity could be 2-3x "current" (F25) Enterprise Optical revenues of \$2.1bn. For Scale Across, GLW guided the opportunity to \$1bn of revenues in 2030E. For Underlying Enterprise and Underlying Carrier Revenues, see our assumptions in Figure 3. For All Other Segments, we use our 2027E estimate of \$11.9bn (F27E total revs less Optical segment) and grow this to 2030E using a 3-year CAGR.

On the left-hand side of the chart and through the rows, we show our base case OM assumptions for Scale Out, Scale Up, Scale Across, and All Other segments which we flex up/down from base case by 75bps for Scale Out/Up/Across and 25bps for All Other segments. Revenues ranges from \$29.0bn to \$65.9bn (\$44.2bn at the mid-point). For OM's, we calculate a blended company OM rate of 24.6% in our base case, with a range of 20.0% at the low-end and 29.8% at the high-end. In Figure 1 below, we present the results of our scenario analysis for GLW's potential EPS in C30E. For specifics on all other assumptions, see our Figure 3.

**Figure 1: Our base case C30E rev/OM assumptions calculate potential EPS of \$9.49**

GLW C30E EPS Sensitivity Chart

| GLW 2030 Optical Sensitivity Analysis in C30E EPS |                                 |          |              |                    |          |          |          |          |          |          |          |          |          | Revenue Ranges        |
|---------------------------------------------------|---------------------------------|----------|--------------|--------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------------------|
| Revenue                                           | \$'s per GPU in '30E Scale out  |          | \$100        | \$574              | \$674    | \$774    | \$874    | \$974    | \$1,074  | \$1,174  | \$1,274  | \$1,374  |          | \$7.6 - \$36.2bn      |
|                                                   | AI Accelerator Units in '30E    |          | 3%           | 30,952             | 31,909   | 32,896   | 33,913   | 34,962   | 36,011   | 37,091   | 38,204   | 39,350   |          |                       |
|                                                   | GLW Market Share                |          | 3%           | 43%                | 46%      | 49%      | 52%      | 55%      | 58%      | 61%      | 64%      | 67%      |          |                       |
|                                                   | Scale Up Multiplier             |          | 0.3x         | 1.5x               | 1.8x     | 2.0x     | 2.3x     | 2.5x     | 2.8x     | 3.0x     | 3.3x     | 3.5x     |          | \$3.2 - \$7.5bn       |
|                                                   | Scale Across Revs (\$'s in mns) |          | \$100        | \$600              | \$700    | \$800    | \$900    | \$1,000  | \$1,100  | \$1,200  | \$1,300  | \$1,400  |          | \$0.6 - \$1.4bn       |
|                                                   | All Other Seg. CAGR '27-'30     |          | 1%           | 3.0%               | 4.0%     | 5.0%     | 6.0%     | 7.0%     | 8.0%     | 9.0%     | 10.0%    | 11.0%    |          | \$13 - \$16.2bn       |
| Operating Margins                                 | 75bps                           | 75bps    | 75bps        | 25bps              | \$28,996 | \$32,264 | \$35,868 | \$39,833 | \$44,185 | \$48,932 | \$54,114 | \$59,760 | \$65,902 | Total Revs 2030       |
|                                                   | Scale Out                       | Scale Up | Scale Across | All Other Segments | 20.0%    | 21.2%    | 22.4%    | 23.5%    | 24.6%    | 26.0%    | 27.3%    | 28.6%    | 29.8%    | GLW 2030 OM           |
|                                                   | 33.7%                           | 18.5%    | 14.5%        | 14.5%              | \$4.67   | \$5.55   | \$6.54   | \$7.64   | \$8.86   | \$10.21  | \$11.70  | \$13.33  | \$15.12  | C30E Shares<br>853.00 |
|                                                   | 34.1%                           | 18.9%    | 14.9%        | 14.9%              | \$4.77   | \$5.66   | \$6.66   | \$7.78   | \$9.02   | \$10.38  | \$11.89  | \$13.54  | \$15.36  |                       |
|                                                   | 34.5%                           | 19.3%    | 15.3%        | 15.3%              | \$4.87   | \$5.78   | \$6.79   | \$7.92   | \$9.18   | \$10.56  | \$12.08  | \$13.76  | \$15.59  |                       |
|                                                   | 34.8%                           | 19.6%    | 15.6%        | 15.6%              | \$4.98   | \$5.89   | \$6.92   | \$8.06   | \$9.33   | \$10.73  | \$12.28  | \$13.97  | \$15.83  |                       |
|                                                   | 35.2%                           | 20.0%    | 16.0%        | 16.0%              | \$5.08   | \$6.01   | \$7.05   | \$8.21   | \$9.49   | \$10.91  | \$12.47  | \$14.18  | \$16.06  |                       |
|                                                   | 36.0%                           | 20.4%    | 16.8%        | 16.8%              | \$5.28   | \$6.22   | \$7.29   | \$8.47   | \$9.79   | \$11.24  | \$12.83  | \$14.58  | \$16.50  | Tax Rate<br>19.0%     |
|                                                   | 36.7%                           | 20.8%    | 17.5%        | 17.5%              | \$5.47   | \$6.44   | \$7.53   | \$8.74   | \$10.08  | \$11.56  | \$13.19  | \$14.98  | \$16.95  |                       |
|                                                   | 37.5%                           | 21.1%    | 18.3%        | 18.3%              | \$5.67   | \$6.66   | \$7.77   | \$9.01   | \$10.38  | \$11.89  | \$13.56  | \$15.39  | \$17.39  |                       |
|                                                   | 38.2%                           | 21.5%    | 19.0%        | 19.0%              | \$5.86   | \$6.87   | \$8.01   | \$9.27   | \$10.67  | \$12.22  | \$13.92  | \$15.79  |          |                       |
|                                                   |                                 |          |              |                    |          |          |          |          |          |          |          |          |          |                       |

Source: Company Reports, BofA Global Research estimates

In Figure 2 below, we perform the same analysis for C27E. We exclude scale up revenues as GLW has guided to C28E as the first potential year for material scale up contribution. We use more conservative base case assumptions for OM's than shown in Figure 5 due to 1) timing of revs, 2) product mix shifts, and 3) potential capacity expansions. Our base case

calculations show revenues ranges of \$25.5bn to \$40.8bn (\$32.1bn at the midpoint).

Blended total company OMs range from 20.2% to 23.9% (21.4% at the midpoint).

**Figure 2: Our base case C27E rev/OM assumptions calculate implied EPS of \$5.72**

GLW C27E EPS Sensitivity Chart

| Revenue           | GLW 2027 Optical Sensitivity Analysis |              |        |                    |          |          |          |          |          |          |          |          |                              |
|-------------------|---------------------------------------|--------------|--------|--------------------|----------|----------|----------|----------|----------|----------|----------|----------|------------------------------|
|                   | \$'s per GPU in '27E Scale out        |              |        | \$648              | \$673    | \$698    | \$723    | \$748    | \$773    | \$798    | \$823    | \$848    | \$10.6 - \$23.8bn            |
|                   | AI Accelerator Units in '27E          |              |        | 23,994             | 24,736   | 25,501   | 26,289   | 27,102   | 27,915   | 28,753   | 29,616   | 30,504   |                              |
|                   | GLW Market Share                      |              |        | 68%                | 71%      | 74%      | 77%      | 80%      | 83%      | 86%      | 89%      | 92%      |                              |
|                   | Scale Across CAGR '25-'27             |              |        | 40%                | 45%      | 50%      | 55%      | 60%      | 65%      | 70%      | 75%      | 80%      |                              |
|                   | All Other Seg. CAGR '25-'27           |              |        | 1.0%               | 2.0%     | 3.0%     | 4.0%     | 5.0%     | 6.0%     | 7.0%     | 8.0%     | 9.0%     |                              |
| Operating Margins | 75bps                                 | 75bps        | 25bps  | \$25,523           | \$27,008 | \$28,602 | \$30,311 | \$32,142 | \$34,085 | \$36,162 | \$38,379 | \$40,745 | Total Revs 2027              |
|                   | Scale Out                             | Scale Across |        | All Other Segments | 20.2%    | 20.5%    | 20.8%    | 21.1%    | 21.4%    | 22.0%    | 22.6%    | 23.2%    | 23.9%                        |
|                   | 21.5%                                 | 13.5%        | 19.5%  | \$4.10             | \$4.40   | \$4.71   | \$5.05   | \$5.41   | \$5.80   | \$6.21   | \$6.65   | \$7.12   | C27E Shares<br>863.68        |
|                   | 21.9%                                 | 13.9%        | 19.6%  | \$4.16             | \$4.46   | \$4.78   | \$5.12   | \$5.49   | \$5.88   | \$6.30   | \$6.75   | \$7.22   |                              |
|                   | 22.3%                                 | 14.3%        | 19.8%  | \$4.21             | \$4.52   | \$4.84   | \$5.19   | \$5.57   | \$5.96   | \$6.39   | \$6.84   | \$7.33   |                              |
|                   | 22.6%                                 | 14.6%        | 19.9%  | \$4.27             | \$4.58   | \$4.91   | \$5.26   | \$5.64   | \$6.05   | \$6.48   | \$6.94   | \$7.43   |                              |
|                   | 23.0%                                 | 15.0%        | 20.0%  | \$4.33             | \$4.64   | \$4.97   | \$5.33   | \$5.72   | \$6.13   | \$6.57   | \$7.04   | \$7.54   | Tax Rate                     |
|                   | 23.8%                                 | 15.8%        | 20.3%  | \$4.44             | \$4.76   | \$5.10   | \$5.48   | \$5.87   | \$6.30   | \$6.75   | \$7.23   | \$7.75   | 19.0%                        |
|                   | 24.5%                                 | 16.5%        | 20.5%  | \$4.55             | \$4.88   | \$5.24   | \$5.62   | \$6.03   | \$6.46   | \$6.93   | \$7.43   | \$7.96   | 27E BtL (Post Tax)<br>-\$637 |
|                   | 25.3%                                 | 17.3%        | 20.8%  | \$4.66             | \$5.00   | \$5.37   | \$5.76   | \$6.18   | \$6.63   | \$7.11   | \$7.62   | \$8.17   |                              |
| 26.0%             | 18.0%                                 | 21.0%        | \$4.77 | \$5.12             | \$5.50   | \$5.90   | \$6.34   | \$6.80   | \$7.29   | \$7.82   | \$8.38   |          |                              |

Source: Company Reports, BofA Global Research estimates

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In Figure 3 below, we present the All Other segment revs and Underlying Enterprise & Carrier revs which we increase by CAGR rates presented in the C30E and C27E sensitivity charts.

**Figure 3: We assume \$11.9bn in All Other Segment revs for GLW in C27E**

Assumptions used in calculating C30E and C27E sensitivity tables

#### Assumptions for 2030E

|                                          |          |
|------------------------------------------|----------|
| GLW All Other Segment Revs 2027E         | \$11,876 |
| Underlying Enterprise Business 2030E     | \$3,430  |
| Underlying Carrier Business 2030E        | \$1,160  |
| Current Scale Out (2025 Enterprise Revs) | \$2,130  |

#### Assumptions for 2027E

|                                      |          |
|--------------------------------------|----------|
| GLW All Other Segment Revs 2025A     | \$10,134 |
| Underlying Enterprise Business 2027E | \$1,099  |
| Underlying Carrier Business 2027E    | \$3,063  |
| DCI Revenues in 2025A                | \$230    |

Source: Company Reports, BofA Global Research estimates

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## Quantifying Scale Out on \$/GPU

In Figure 4 below, we present our estimates for GPU shipments (derived from BofA Global Research's semi team analysis). We use BofA Global Research's semi team's AI accelerator analysis for NVIDIA, AMD and total industry AI GPUs. After 2028E, we increase total GPUs by 10% in 2029E and 5% in 2030E. Using our GLW content per GPU (\$'s in actual) multiplied by the total number of GPUs produced/shipped and a GLW market share assumption of 80%, we calculate GLW's potential scale out revenues. We estimate by 2030E, GLW could see \$10bn+ in scale-out revenues based on our assumptions. Presently, based on GLW commentary, we estimate GLW had \$200mn of AI datacenter revenues in 2023, \$991mn in 2024, and \$2.1bn in 2025. GLW publicly stated on their F4Q25 earnings call, that the hyperscale portion of enterprise revenues "grew almost double" the overall enterprise revenue growth rate of +61% y/y. Additionally, GLW stated that of the \$3bn in enterprise revenues in F25, roughly 2/3 would be hyperscale revenues. This aligns with our estimates of GLW's scale-out revenues.

### What changed since from our last analysis

We incorporate \$'s of content per GPU estimates for NVIDIA, AMD, and All Other Industry GPUs. We then take a weighted average \$ content per GPU for GLW based on shipments. NVIDIA GPUs have the highest dollar content per GPU for GLW as they mostly are built into larger scale rack architectures with high fiber content. We use a slightly lower \$ content estimate for AMD and All Other. Our prior GLW Content per GPU: \$328 for Blackwell, \$383 for Rubin and \$403 for Feynman. Based on our new estimates, we assume Blackwell \$ content is close to \$500 per GPU, Rubin ~\$750 per GPU, and Feynman ~\$1,000 per GPU. However, as we are now taking a weighted average based on accelerator shipments, our average \$ content moves to \$365 for Blackwell era, \$787 for Rubin era, and \$938 for Feynman era. We also lower GLW market share in the out years given recent capacity expansion announcements by peers. See Figure 4 below.

**Figure 4: We size the potential scale-out revenue opportunity at \$18bn+ in 2030E for Corning**

Datacenter Scale-Out Opportunity

| Datacenter Scale Out Opportunity<br>AI Datacenter Buildup | Cloud<br>2022A | Hopper Era<br>2023A | Hopper Era<br>2024A | Blackwell Era<br>2025A | Blackwell Era<br>2026E | Rubin Era<br>2027E | Rubin Era<br>2028E | Feynman Era<br>2029E | Feynman Era<br>2030E |
|-----------------------------------------------------------|----------------|---------------------|---------------------|------------------------|------------------------|--------------------|--------------------|----------------------|----------------------|
| <b>GPUs: (in thousands)</b>                               |                |                     |                     |                        |                        |                    |                    |                      |                      |
| Total NVDA AI GPUs                                        | 2,595          | 2,586               | 5,266               | 7,602                  | 11,202                 | 19,383             | 21,564             | 23,796               | 24,930               |
| Total AMD Datacenter GPUs                                 | 55             | 93                  | 433                 | 374                    | 548                    | 727                | 835                | 946                  | 987                  |
| All Other Industry GPUs                                   | 2,465          | 3,119               | 4,722               | 4,309                  | 5,311                  | 6,993              | 7,842              | 8,630                | 9,045                |
| <b>Total AI GPUs</b>                                      | <b>5,115</b>   | <b>5,798</b>        | <b>10,422</b>       | <b>12,284</b>          | <b>17,061</b>          | <b>27,102</b>      | <b>30,242</b>      | <b>33,372</b>        | <b>34,962</b>        |
| Y/Y % Chg                                                 | -              | 13.4%               | 79.7%               | 17.9%                  | 38.9%                  | 58.9%              | 11.6%              | 10.3%                | 4.8%                 |
| <b>GLW Content per GPU (\$'s in actual)</b>               | <b>\$29</b>    | <b>\$43</b>         | <b>\$95</b>         | <b>\$289</b>           | <b>\$441</b>           | <b>\$748</b>       | <b>\$826</b>       | <b>\$902</b>         | <b>\$974</b>         |
| Y/Y % Chg                                                 |                | 46.7%               | 119.3%              | 205.2%                 | 52.6%                  | 69.6%              | 10.5%              | 9.2%                 | 7.9%                 |
| <b>GLW Market Share Assumption</b>                        | <b>80%</b>     | <b>80%</b>          | <b>80%</b>          | <b>80%</b>             | <b>75%</b>             | <b>70%</b>         | <b>65%</b>         | <b>60%</b>           | <b>55%</b>           |
| <b>GLW Potential Scale-Out revenues</b>                   | <b>\$120</b>   | <b>\$200</b>        | <b>\$789</b>        | <b>\$2,840</b>         | <b>\$5,642</b>         | <b>\$14,191</b>    | <b>\$16,243</b>    | <b>\$18,067</b>      | <b>\$18,722</b>      |
| Y/Y % Chg                                                 |                | 66.3%               | 294.2%              | 259.7%                 | 98.7%                  | 151.5%             | 14.5%              | 11.2%                | 3.6%                 |
| <b>GLW Estimates AI Datacenter revs</b>                   | <b>\$0</b>     | <b>\$200</b>        | <b>\$991</b>        | <b>\$2,130</b>         |                        |                    |                    |                      |                      |
| Source: Company Reports, BofA Global Research estimates   |                |                     |                     |                        |                        |                    |                    |                      |                      |

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In Figure 5 below, we present an overview of GLW's optical segment from 2022 to 2030E. We break down the Carrier business into Datacenter Scale Across (DCI) and Fiber-to-the-Home & 5G Densification (underlying Carrier business). For Enterprise, we break the segment down into revenues from Scale Out, Scale Up, and Enterprise ex. Datacenter (underlying Enterprise).

Corning quantified the DCI business as a ~\$1bn opportunity by 2030E, adding ~\$4.1bn incremental dollars to the Carrier business from 2025 to 2030E. Historically, the underlying Carrier business grew mid-single-digits (MSD%) y/y, and our estimates reflect that historical trend. DCI can potentially contribute \$0.15 of EPS in 2030E or \$0.57 of incremental EPS from 2026E to 2030E.

Corning guided Enterprise Datacenter growth at +30% CAGR from 2023A to 2027E. Our analysis suggests this opportunity is much higher, nearly a 190% CAGR (for just scale out) over the same time frame. This is driven by the 1) robust demand from hyperscalers, 2) higher connectorized fiber content sales for GLW, and 3) incremental fiber content as clusters grow in scale and density. Scale out can potentially contribute \$5.94 of EPS in 2030E or \$20.29 of incremental EPS from 2026E to 2030E.

For Datacenter Scale Up, Corning believes the opportunity does not see material revenue contribution until 2028E (reflected in Fig 5 below). GLW estimates that Scale Up can be at least 2-3x the current Scale Out revenues of ~\$2bn with an annual TAM of \$4bn to \$6bn. We see these estimates as potentially conservative as Scale Up should also benefit from the same factors listed above for Scale Out. Scale Up can potentially contribute \$0.90 of EPS in 2030E or \$1.49 of incremental EPS from 2028E to 2030E.

For the total Optical business, we see revenue acceleration driven from Scale Out and from DCI in 2026E and 2027E, followed by Scale Up accelerating growth in 2029E and 2030E. The total Optical business can potentially contribute \$8.19 in 2030E.

See Figure 5 below.



# GLW Model

**Figure 6: GLW guided F1Q26 rev/EPS of \$4.2bn to \$4.3bn and \$0.66 to \$0.70**

GLW Income Statement

## GLW Earnings Model

Wamsi Mohan

(\$ in millions except EPS)

## Non-GAAP Income Statement

|                                        | 2025          |               |               |               | 2026E         |               |               |               | 2025          | 2026E         | 2027E         | 2028E         |
|----------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                        | 1Q25A         | 2Q25A         | 3Q25A         | 4Q25A         | 1Q26E         | 2Q26E         | 3Q26E         | 4Q26E         |               |               |               |               |
| <b>Sales</b>                           | <b>3,679</b>  | <b>4,045</b>  | <b>4,272</b>  | <b>4,412</b>  | <b>4,328</b>  | <b>4,884</b>  | <b>5,173</b>  | <b>5,051</b>  | <b>16,408</b> | <b>19,436</b> | <b>24,669</b> | <b>28,505</b> |
| Cost of sales                          | 2,284         | 2,493         | 2,608         | 2,730         | 2,665         | 2,976         | 3,122         | 3,065         | 10,115        | 11,828        | 14,704        | 16,839        |
| <b>Gross profit</b>                    | <b>1,395</b>  | <b>1,552</b>  | <b>1,664</b>  | <b>1,682</b>  | <b>1,663</b>  | <b>1,908</b>  | <b>2,051</b>  | <b>1,986</b>  | <b>6,293</b>  | <b>7,608</b>  | <b>9,966</b>  | <b>11,666</b> |
| SG&A                                   | 463           | 508           | 550           | 507           | 497           | 589           | 619           | 535           | 2,028         | 2,240         | 2,646         | 3,015         |
| R&D                                    | 271           | 274           | 276           | 284           | 267           | 331           | 324           | 315           | 1,105         | 1,237         | 1,548         | 1,789         |
| Amort. of purchased intangibles        | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| <b>Operating Income</b>                | <b>661</b>    | <b>770</b>    | <b>838</b>    | <b>891</b>    | <b>899</b>    | <b>988</b>    | <b>1,108</b>  | <b>1,136</b>  | <b>3,160</b>  | <b>4,131</b>  | <b>5,772</b>  | <b>6,862</b>  |
| Interest income                        | 12            | 5             | 10            | 11            | 2             | 2             | 2             | 2             | 38            | 8             | 40            | 32            |
| Interest expense                       | -82           | -83           | -78           | -93           | -99           | -90           | -85           | -85           | -336          | -359          | -280          | -300          |
| Translated earnings contract gain/loss | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             | 0             |
| Other Net                              | 25            | -3            | 9             | 10            | -2            | -2            | -2            | -2            | 41            | -8            | 32            | 32            |
| <b>Pretax income</b>                   | <b>616</b>    | <b>689</b>    | <b>779</b>    | <b>819</b>    | <b>800</b>    | <b>898</b>    | <b>1,023</b>  | <b>1,051</b>  | <b>2,903</b>  | <b>3,772</b>  | <b>5,564</b>  | <b>6,626</b>  |
| Taxes                                  | 121           | 135           | 154           | 148           | 152           | 171           | 194           | 200           | 558           | 717           | 1,057         | 1,259         |
| NCI                                    | 28            | 31            | 40            | 47            | 40            | 40            | 45            | 55            | 146           | 180           | 185           | 200           |
| <b>Net income att. to GLW</b>          | <b>467</b>    | <b>523</b>    | <b>585</b>    | <b>624</b>    | <b>608</b>    | <b>688</b>    | <b>784</b>    | <b>796</b>    | <b>2,199</b>  | <b>2,876</b>  | <b>4,322</b>  | <b>5,167</b>  |
| <b>Adjusted EPS</b>                    | <b>\$0.54</b> | <b>\$0.60</b> | <b>\$0.67</b> | <b>\$0.72</b> | <b>\$0.70</b> | <b>\$0.79</b> | <b>\$0.90</b> | <b>\$0.92</b> | <b>\$2.54</b> | <b>\$3.32</b> | <b>\$5.00</b> | <b>\$6.01</b> |
| Average shares (mn basic)              | 855           | 855           | 856           | 856           | 856           | 856           | 856           | 856           | 856           | 856           | 856           | 856           |
| <b>Average shares (mn diluted)</b>     | <b>866</b>    | <b>865</b>    | <b>868</b>    | <b>868</b>    | <b>868</b>    | <b>867</b>    | <b>867</b>    | <b>866</b>    | <b>867</b>    | <b>867</b>    | <b>864</b>    | <b>860</b>    |
| Dividend                               | \$0.28        | \$0.28        | \$0.28        | \$0.28        | \$0.28        | \$0.28        | \$0.28        | \$0.28        | \$1.12        | \$1.12        | \$1.12        | \$1.12        |
| Payout                                 | 52%           | 46%           | 42%           | 39%           | 40%           | 35%           | 31%           | 30%           | 44%           | 34%           | 22%           | 19%           |
| <b>As % of Revenue</b>                 |               |               |               |               |               |               |               |               |               |               |               |               |
| Cost of sales                          | 62.1%         | 61.6%         | 61.0%         | 61.9%         | 61.6%         | 60.9%         | 60.3%         | 60.7%         | 61.6%         | 60.9%         | 59.6%         | 59.1%         |
| Chg in bps                             | -109          | -47           | 24            | 44            | -50           | -70           | -70           | -120          | -18           | -79           | -125          | -53           |
| <b>Gross profit</b>                    | <b>37.9%</b>  | <b>38.4%</b>  | <b>39.0%</b>  | <b>38.1%</b>  | <b>38.4%</b>  | <b>39.1%</b>  | <b>39.7%</b>  | <b>39.3%</b>  | <b>38.4%</b>  | <b>39.1%</b>  | <b>40.4%</b>  | <b>40.9%</b>  |
| Chg in bps                             | 109           | 47            | -24           | -44           | 50            | 70            | 70            | 120           | 18            | 79            | 125           | 53            |
| SG&A                                   | 12.6%         | 12.6%         | 12.9%         | 11.5%         | 11.5%         | 12.1%         | 12.0%         | 10.6%         | 12.4%         | 11.5%         | 10.7%         | 10.6%         |
| Chg in bps                             | -95           | -68           | -41           | -144          | -110          | -50           | -90           | -90           | -88           | -83           | -80           | -15           |
| R&D                                    | 7.4%          | 6.8%          | 6.5%          | 6.4%          | 6.2%          | 6.8%          | 6.3%          | 6.2%          | 6.7%          | 6.4%          | 6.3%          | 6.3%          |
| Chg in bps                             | -46           | -50           | -117          | -69           | -120          | 0             | -20           | -20           | -72           | -37           | -9            | 0             |
| <b>Operating Income</b>                | <b>18.0%</b>  | <b>19.0%</b>  | <b>19.6%</b>  | <b>20.2%</b>  | <b>20.8%</b>  | <b>20.2%</b>  | <b>21.4%</b>  | <b>22.5%</b>  | <b>19.3%</b>  | <b>21.3%</b>  | <b>23.4%</b>  | <b>24.1%</b>  |
| Chg in bps                             | 250           | 164           | 135           | 169           | 280           | 120           | 180           | 230           | 177           | 200           | 214           | 67            |
| Incremental OMs Y/Y                    | 37.3%         | 32.4%         | 28.9%         | 32.3%         | 36.6%         | 26.0%         | 29.9%         | 38.4%         | 32.5%         | 32.1%         | 31.4%         | 28.4%         |
| Chg in bps                             | 1986          | 1767          | -938          | 194           | -65           | -641          | 101           | 603           | 21            | -42           | -72           | -295          |
| Amort GW                               | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          |
| Equity in earnings of aff. companies   | 0.4%          | 0.8%          | 0.7%          | 0.8%          | 0.7%          | 0.6%          | 0.5%          | 0.5%          | 0.7%          | 0.6%          | 0.4%          | 0.3%          |
| Interest income                        | 0.3%          | 0.1%          | 0.2%          | 0.2%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.2%          | 0.0%          | 0.2%          | 0.1%          |
| Interest expense                       | 2.2%          | 2.1%          | 1.8%          | 2.1%          | 2.3%          | 1.8%          | 1.6%          | 1.7%          | 2.0%          | 1.8%          | 1.1%          | 1.1%          |
| Other Net                              | 0.7%          | -0.1%         | 0.2%          | 0.2%          | 0.0%          | 0.0%          | 0.0%          | 0.0%          | 0.2%          | 0.0%          | 0.1%          | 0.1%          |
| Pretax income                          | 16.7%         | 17.0%         | 18.2%         | 18.6%         | 18.5%         | 18.4%         | 19.8%         | 20.8%         | 17.7%         | 19.4%         | 22.6%         | 23.2%         |
| Tax rate                               | 19.6%         | 19.6%         | 19.8%         | 18.1%         | 19.0%         | 19.0%         | 19.0%         | 19.0%         | 19.2%         | 19.0%         | 19.0%         | 19.0%         |
| Net Income                             | 12.7%         | 12.9%         | 13.7%         | 14.1%         | 14.0%         | 14.1%         | 15.1%         | 15.8%         | 13.4%         | 14.8%         | 17.5%         | 18.1%         |

Source: Company Reports, BofA Global Research estimates

BofA GLOBAL RESEARCH

## Abbreviations

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DCI: data center interconnect

GPU: graphics processing unit

Est: estimates

Add'l: additional

Oppty: opportunity

OM: operating margins

CAGR: compound annual growth rate

GPU: graphics processing unit

## Price objective basis & risk

### Corning Inc. (GLW)

Our price objective for Corning is \$186 and is based on 37x our 2027E EPS of \$5.00. This multiple compares to the historical range of 10x-24x, with the median 15x. We believe that our choice of multiple at the high end is justified given the cyclical recovery in Display, Environmental and Specialty segments, coupled with a recovery in the Optical segment that will see multi-year growth from Hyperscalers and Gen AI. We also remain positive based on use of Gorilla Glass in new end markets (including automotive) and a strong capital return program.

Upside risks to our price objective are better adoption of Gorilla Glass, better-than-expected TV unit and area growth, upside from recovery in the heavy truck business, and upside from stronger telecom demand.

Downside risks to our price objective are an unexpected slowdown in TV sales, glass supply/demand becoming unbalanced due to more-than-expected supply coming online, Corning's customers cutting utilization rates more than expected, thereby reducing demand for LCD glass substrates, and higher-than-expected capex investments.

## Analyst Certification

I, Wamsi Mohan, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

### US - IT Hardware and Technology Supply Chain Coverage Cluster

| Investment rating   | Company                               | BofA Ticker | Bloomberg symbol | Analyst            |
|---------------------|---------------------------------------|-------------|------------------|--------------------|
| <b>BUY</b>          |                                       |             |                  |                    |
|                     | Amphenol                              | APH         | APH US           | Wamsi Mohan        |
|                     | Apple Inc.                            | AAPL        | AAPL US          | Wamsi Mohan        |
|                     | Celestica Inc.                        | CLS         | CLS US           | Ruplu Bhattacharya |
|                     | Celestica Inc.                        | YCLS        | CLS CN           | Ruplu Bhattacharya |
|                     | Corning Inc.                          | GLW         | GLW US           | Wamsi Mohan        |
|                     | Dell Technologies Inc.                | DELL        | DELL US          | Wamsi Mohan        |
|                     | DigitalOcean                          | DOCN        | DOCN US          | Wamsi Mohan        |
|                     | Flex Ltd.                             | FLEX        | FLEX US          | Ruplu Bhattacharya |
|                     | Hewlett-Packard Enterprise            | HPE         | HPE US           | Wamsi Mohan        |
|                     | Ingram Micro Holding Corporation      | INGM        | INGM US          | Ruplu Bhattacharya |
|                     | International Business Machines Corp. | IBM         | IBM US           | Wamsi Mohan        |
|                     | Jabil Inc.                            | JBL         | JBL US           | Ruplu Bhattacharya |
|                     | Nutanix Inc                           | NTNX        | NTNX US          | Wamsi Mohan        |
|                     | Sandisk Corporation                   | SNDK        | SNDK US          | Wamsi Mohan        |
|                     | Seagate Technology                    | STX         | STX US           | Wamsi Mohan        |
|                     | TD Synnex Corp                        | SNX         | SNX US           | Ruplu Bhattacharya |
|                     | TE Connectivity Plc.                  | TEL         | TEL US           | Wamsi Mohan        |
|                     | Western Digital Corporation           | WDC         | WDC US           | Wamsi Mohan        |
| <b>NEUTRAL</b>      |                                       |             |                  |                    |
|                     | CDW Corp                              | CDW         | CDW US           | Ruplu Bhattacharya |
|                     | Concentrix Corporation                | CNXC        | CNXC US          | Ruplu Bhattacharya |
|                     | Enovix Corporation                    | ENVX        | ENVX US          | Ruplu Bhattacharya |
|                     | NetApp Inc.                           | NTAP        | NTAP US          | Wamsi Mohan        |
|                     | Pure Storage                          | PSTG        | PSTG US          | Wamsi Mohan        |
|                     | Sanmina Corporation                   | SANM        | SANM US          | Ruplu Bhattacharya |
|                     | Sensata Technologies Holdings Plc     | ST          | ST US            | Wamsi Mohan        |
| <b>UNDERPERFORM</b> |                                       |             |                  |                    |
|                     | Arrow Electronics Inc.                | ARW         | ARW US           | Ruplu Bhattacharya |
|                     | Avnet Inc.                            | AVT         | AVT US           | Ruplu Bhattacharya |
|                     | HP Inc.                               | HPQ         | HPQ US           | Wamsi Mohan        |

## US - IT Hardware and Technology Supply Chain Coverage Cluster

| Investment rating | Company                      | BofA Ticker | Bloomberg symbol | Analyst            |
|-------------------|------------------------------|-------------|------------------|--------------------|
|                   | Super Micro Computer Inc.    | SMCI        | SMCI US          | Ruplu Bhattacharya |
|                   | Teradata Corporation         | TDC         | TDC US           | Wamsi Mohan        |
|                   | Vishay Intertechnology, Inc. | VSH         | VSH US           | Ruplu Bhattacharya |

**iQmethod<sup>SM</sup> Measures Definitions****Business Performance**

Return On Capital Employed

Return On Equity

Operating Margin

Earnings Growth

Free Cash Flow

**Quality of Earnings**

Cash Realization Ratio

Asset Replacement Ratio

Tax Rate

Net Debt-To-Equity Ratio

Interest Cover

**Valuation Toolkit**

Price / Earnings Ratio

Price / Book Value

Dividend Yield

Free Cash Flow Yield

Enterprise Value / Sales

EV / EBITDA

**Numerator**

NOPAT = (EBIT + Interest Income) × (1 – Tax Rate) + Goodwill Amortization

Net Income

Operating Profit

Expected 5 Year CAGR From Latest Actual

Cash Flow From Operations – Total Capex

**Numerator**

Cash Flow From Operations

Capex

Tax Charge

Net Debt = Total Debt – Cash &amp; Equivalents

EBIT

**Numerator**

Current Share Price

Current Share Price

Annualised Declared Cash Dividend

Cash Flow From Operations – Total Capex

EV = Current Share Price × Current Shares + Minority Equity + Net Debt +

Other LT Liabilities

Enterprise Value

**Denominator**

Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill

Amortization

Shareholders' Equity

Sales

N/A

N/A

**Denominator**

Net Income

Depreciation

Pre-Tax Income

Total Equity

Interest Expense

**Denominator**

Diluted Earnings Per Share (Basis As Specified)

Shareholders' Equity / Current Basic Shares

Current Share Price

Market Cap = Current Share Price × Current Basic Shares

Sales

Basic EBIT + Depreciation + Amortization

**iQmethod<sup>SM</sup>** is the set of BofA Global Research standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

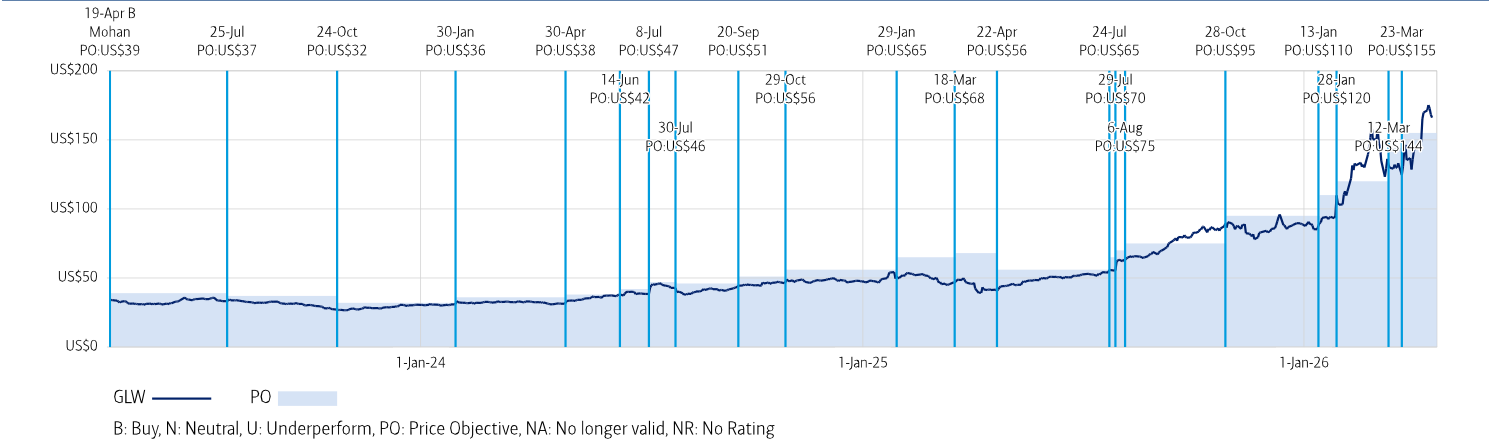
**iQdatabase<sup>®</sup>** is our real-time global research database that is sourced directly from our equity analysts' earnings models and includes forecasted as well as historical data for income statements, balance sheets, and cash flow statements for companies covered by BofA Global Research.

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# Disclosures

## Important Disclosures

Corning (GLW) Price Chart



B: Buy, N: Neutral, U: Underperform, PO: Price Objective, NA: No longer valid, NR: No Rating

The Investment Opinion System is contained at the end of the report under the heading "Fundamental Equity Opinion Key". Dark grey shading indicates the security is restricted with the opinion suspended. Medium grey shading indicates the security is under review with the opinion withdrawn. Light grey shading indicates the security is not covered. Chart is current as of a date no more than one trading day prior to the date of the report.

Equity Investment Rating Distribution: Electrical Equipment Group (as of 31 Mar 2026)

| Coverage Universe | Count | Percent | Inv. Banking Relationships <sup>R1</sup> | Count | Percent |
|-------------------|-------|---------|------------------------------------------|-------|---------|
| Buy               | 18    | 66.67%  | Buy                                      | 9     | 50.00%  |
| Hold              | 3     | 11.11%  | Hold                                     | 2     | 66.67%  |
| Sell              | 6     | 22.22%  | Sell                                     | 2     | 33.33%  |

Equity Investment Rating Distribution: Global Group (as of 31 Mar 2026)

| Coverage Universe | Count | Percent | Inv. Banking Relationships <sup>R1</sup> | Count | Percent |
|-------------------|-------|---------|------------------------------------------|-------|---------|
| Buy               | 1993  | 55.76%  | Buy                                      | 1186  | 59.51%  |
| Hold              | 821   | 22.97%  | Hold                                     | 509   | 62.00%  |
| Sell              | 760   | 21.26%  | Sell                                     | 400   | 52.63%  |

<sup>R1</sup> Issuers that were investment banking clients of BofA Securities or one of its affiliates within the past 12 months. For purposes of this Investment Rating Distribution, the coverage universe includes only stocks. A stock rated Neutral is included as a Hold, and a stock rated Underperform is included as a Sell.

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| Investment rating | Total return expectation (within 12-month period of date of initial rating) | Ratings dispersion guidelines for coverage cluster <sup>R2</sup> |
|-------------------|-----------------------------------------------------------------------------|------------------------------------------------------------------|
| Buy               | ≥ 10%                                                                       | ≤ 70%                                                            |
| Neutral           | ≥ 0%                                                                        | ≤ 30%                                                            |
| Underperform      | N/A                                                                         | ≥ 20%                                                            |

<sup>R2</sup> Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

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