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Alibaba Group Holding | Asia Pacific

ATH Developments Reinforce AI Stack and Drive MaaS Revenue

Latest developments in recently established ATH support a full stack of AI capabilities - chips, cloud, models, and applications - strengthen token-based commercialization and drive acceleration in MaaS revenue. We see potential disclosure of MaaS revenue at scale as a near-term re-rating catalyst.

Key Takeaways

- Alibaba Token Hub (ATH) launched Qwen 3.6 Plus, Happy Horse, Meoo, and Happy Oyster within a month after its establishment.
- We see BABA's MaaS ARR > MiniMax/Zipu's, growing from LSD (%) of cloud revenue to >50% of US\$100bn external cloud / AI revenue (BABA's target) in five years.
- We value Qwen (MaaS) at US\$12/share at our high-end SOTP of US\$350, assuming US\$1bn ARR at 30x P/ARR.

Since the establishment of [Alibaba Token Hub \(ATH\)](#) in March, we have already seen multiple major developments within one month:

- **Qwen 3.6 Plus** (proprietary) and Qwen 3.6-35B-A3B (open sourced) foundation models
- **Happy Horse** - video generation model, currently top ranked globally in selective categories on both Artificial Analysis and Arena AI leaderboards
- **Meoo** - no-code AI development tool that allows users to build websites, applications and HTML5 using natural language prompts, integrating Qwen, GLM (Zipu), Kimi and MiniMax.
- **Happy Oyster** - world model capable of generating 3D environments and interactive videos, suitable for film or video game production.

On April 8, BABA announced a major organizational restructuring, focusing on an "AI-First" strategy:

- Establishment of **Technology Committee**, led by Group CEO Eddie Wu, including members Zhou Jingren, Wu Zeming, Li Feifei
- Elevated Tongyi Lab to **Tongyi Business Unit**
- **Zhou Jingren** (previous CTO of Alibaba Cloud and Head of Tongyi Lab) appointed as **Chief AI Architect**
- **Li Feifei** (previous Head of Database Products Division) appointed as **CTO of Alibaba Cloud**
- **Wu Zeming** (previous multi-roles including Group CTO & CEO of Taobao Flash Buy) to focus on his sole role as **Group CTO**
- Lei Yanqun appointed as CEO of Taobao Flash Buy

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Alibaba Group Holding (BABA.N, BABA UN)

Top Pick

China Internet and Other Services | China

Stock Rating	Overweight
Industry View	Attractive
Price target	US\$180.00
Up/downside to price target (%)	28
Shr price, close (Apr 17, 2026)	US\$141.01
52-Week Range	US\$192.67-103.71
Sh out, dil, curr (mn)	2,375
Mkt cap, curr (mn)	US\$334,921
EV, curr (mn)	US\$246,213
Avg daily trading value (mn)	US\$283

Fiscal Year Ending	03/25	03/26e	03/27e	03/28e
EPS (Rmb)**	53.59	37.63	33.71	49.66
Revenue, net (Rmb bn)	996	1,021	1,097	1,186
Net income (Rmb bn)**	129	89	80	118
P/E**	17.8	23.0	28.5	19.4
EV/EBITDA	9.1	15.0	11.4	7.4
EV/revenue*	2.0	1.8	1.9	1.7
P/BV	2.2	1.9	2.0	1.8

Unless otherwise noted, all metrics are based on Morgan Stanley ModelWare framework

** = Based on consensus methodology

* = GAAP or approximated based on GAAP

e = Morgan Stanley Research estimates

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(as of March 31, 2026)

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	Count	% of Total	Count	% of Total IBC	% of Rating Category	Count	% of Total Other MISC
Overweight/Buy	1534	42%	461	50%	30%	698	43%
Equal-weight/Hold	1573	43%	372	40%	24%	716	44%
Not-Rated/Hold	4	0%	1	0%	25%	1	0%
Underweight/Sell	568	15%	89	10%	16%	209	13%
Total	3,679		923			1624	

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Full Truck Alliance Co. Ltd (YMM.N)	O (07/05/2023)	US\$8.88
JD.com, Inc. (JD.O)	U (11/10/2025)	US\$31.60
Kanzhun Ltd (BZ.O)	O (08/04/2021)	US\$14.21
KE Holdings Inc (BEKE.N)	O (03/16/2022)	US\$16.24
PDD Holdings Inc (PDD.O)	O (03/02/2023)	US\$104.79
Vipshop Holdings Ltd (VIPS.N)	E (02/24/2022)	US\$15.59
Gary Yu		
Alibaba Group Holding (BABA.N)	O (02/24/2025)	US\$141.01
Baidu Inc (BIDU.O)	E (05/17/2024)	US\$126.13
Meituan (3690.HK)	O (08/29/2024)	HK\$86.50
Tencent Holdings Ltd. (0700.HK)	O (03/19/2020)	HK\$510.50
Rebecca Xu		
HUYA Inc (HUYA.N)	E (05/16/2024)	US\$3.18
IQIYI Inc (IQ.O)	E (01/19/2023)	US\$1.41
JOYY Inc. (JOYY.O)	E (06/02/2022)	US\$62.85
Weibo Corp (WB.O)	U (05/17/2024)	US\$8.84
Yang Liu		
Bilibili Inc (BILI.O)	O (04/13/2026)	US\$25.15
Kuaishou Technology (1024.HK)	E (07/04/2024)	HK\$46.46
NetEase, Inc (NTES.O)	O (01/08/2025)	US\$118.20
Tongcheng Travel Holdings (0780.HK)	O (01/04/2019)	HK\$18.88
Trip.com Group Ltd (TCOM.O)	O (05/17/2021)	US\$55.19

Stock Ratings are subject to change. Please see latest research for each company.

* Historical prices are not split adjusted.

