

April 16, 2026 07:10 PM GMT

Foxconn Industrial Internet Co. Ltd. | Asia Pacific

Grow with AI Infrastructure Demand Surge; Stay OW

| WHAT'S CHANGED                                   |          |          |
|--------------------------------------------------|----------|----------|
| Foxconn Industrial Internet Co. Ltd. (601138.SS) | From     | To       |
| Price Target                                     | Rmb82.00 | Rmb82.80 |

| Reaction to earnings |                                    |                                          |
|----------------------|------------------------------------|------------------------------------------|
| Unchanged            | ↑ Modest upside                    | ↑ Modest revision higher                 |
| Impact to our thesis | Financial results versus consensus | Direction of next 12-month consensus EPS |

Source: Company data, Morgan Stanley Research

We expect FII to keep its AI compute rack supply share for major GPU platforms and expand the inroads to AI ASIC rack solution. The ongoing automation upgrade and internal component sourcing help raise the operational efficiency and fuel margin.

Key Takeaways

- 1Q26 revenue growth is indicated at >15% YoY across the board with AI server rack shipment a major driver.
- Mechanical parts for upcoming foldable smartphones and CPO switches were in sampling in 1Q26 and both are scheduled for mass production by end of 3Q26.
- FII handles L5/L6/L10 assembly work for AI ASIC server customers and expects the contribution to be higher in 2H26 vs. 1H26.
- CPO switch assembly will become a new business driver for FII at both revenue and gross margin, starting from 3Q26
- 800G above switch, LEO satellite, CPO switch and foldable smartphones are major business drivers, in addition to Vera Rubin POD introduction.

**Stay OW; new Rmb82.8 price target implies P/Es of 27x for 2026e and 20x for 2027e:** We raise our earnings estimates 1.5% for 2026, and 5.2% for 2027, and introduce our 2028 estimates. We reflect enhanced output for AI server/rack integration work with further automation upgrade as well as favorable mix shift across different product lines. The stock trades at 19x 2026e P/E, still attractive relative to Chinese AI hardware peers' 33-80x.

**Major business drivers in 2026:** 1) CPU switch adoption will start to grow this year and FII expects to enter mass production (L10 assembly) in 3Q26 with >10,000 units this year. This is a margin accretive product line for FII; 2) FII aims to roll out L10/L11 integration work for VR NVL72 rack and Groq3 LPX rack (for inference) in 3Q26; 3) new AI ASIC customer addition (MSe Google) with contribution turning more meaningful in 2H26; and 4) increased component offerings – from liquid cooling, power delivery and high-speed data transmission – for new VR platform.

|                                 |  |                  |
|---------------------------------|--|------------------|
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Foxconn Industrial Internet Co. Ltd. (601138.SS, 601138 CG)

|                                           |                |
|-------------------------------------------|----------------|
| Greater China Technology Hardware   China |                |
| Stock Rating                              | Overweight     |
| Industry View                             | In-Line        |
| Price target                              | Rmb82.80       |
| Up/downside to price target (%)           | 40             |
| Shr price, close (Apr 16, 2026)           | Rmb59.32       |
| 52-Week Range                             | Rmb83.88-17.13 |
| Sh out, dil, curr (mn)                    | 18,780         |
| Mkt cap, curr (mn)                        | US\$163,398    |
| EV, curr (mn)                             | US\$166,023    |
| Avg daily trading value (mn)              | US\$1,145      |

| Fiscal Year Ending         | 12/25   | 12/26e    | 12/27e    | 12/28e    |
|----------------------------|---------|-----------|-----------|-----------|
| EPS (Rmb)**                | 1.78    | 3.08      | 4.04      | 4.97      |
| Prior EPS (Rmb)**          | 1.74    | 3.03      | 3.84      | -         |
| EPS (Rmb)§                 | 1.75    | 3.09      | 3.92      | 4.77      |
| Revenue, net (Rmb mn)      | 902,887 | 1,303,496 | 1,639,127 | 1,973,903 |
| EBITDA (Rmb mn)            | 52,809  | 81,704    | 104,594   | 127,250   |
| ModelWare net inc (Rmb mn) | 35,286  | 61,120    | 80,320    | 98,739    |
| P/E                        | 34.9    | 19.3      | 14.7      | 11.9      |
| P/BV                       | 7.4     | 6.9       | 6.6       | 6.3       |
| ROE (%)                    | 23.0    | 36.6      | 46.7      | 55.5      |
| EV/EBITDA                  | 23.7    | 13.3      | 10.6      | 8.9       |
| Div yld (%)                | 2.6     | 4.8       | 6.3       | 7.7       |
| FCF yld ratio (%)**        | (2.0)   | 1.4       | 1.8       | 3.2       |
| Leverage (EOP) (%)         | 5.5     | (17.6)    | (5.6)     | 5.7       |

Unless otherwise noted, all metrics are based on Morgan Stanley ModelWare framework  
§ = Consensus data is provided by Refinitiv Estimates  
\*\* = Based on consensus methodology  
e = Morgan Stanley Research estimates

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## Risk Reward – Foxconn Industrial Internet Co. Ltd. (601138.SS)

Steady share gains with AI server offerings

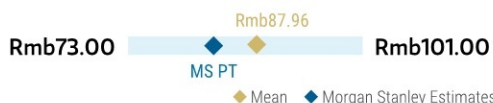
### PRICE TARGET Rmb82.80

Base case, derived from a multi-stage residual income (RI) valuation model. Key assumptions:

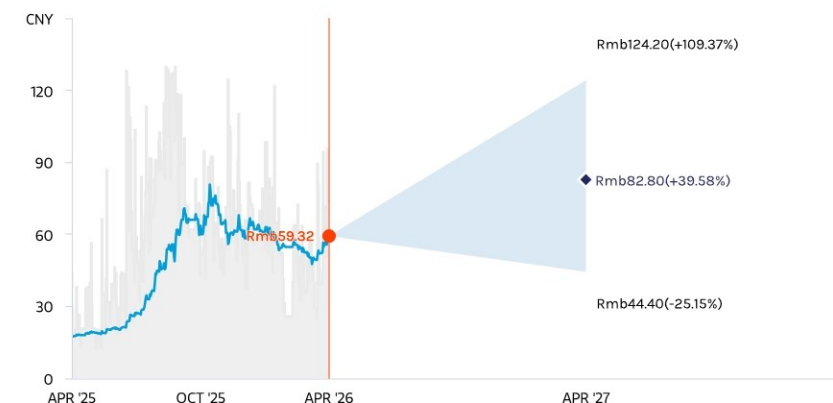
- A 10% cost of equity, in line with our tech hardware coverage universe.
- A medium-term growth rate of 18%, reflecting the benefits of its ongoing investment, enriched solution offerings and multi-year AI demand opportunity.
- A terminal growth rate of 5%.

#### Consensus Price Target Distribution

Source: Refinitiv, Morgan Stanley Research



### RISK REWARD CHART



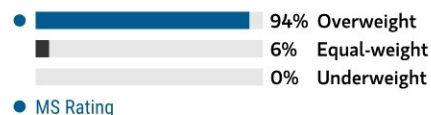
Key: — Historical Stock Performance ● Current Stock Price ◆ Price Target

Source: Refinitiv, Morgan Stanley Research

### OVERWEIGHT THESIS

- We remain positive on FII as we believe FII will keep its AI compute rack supply share for major GPU platforms and expand the inroads to AI ASIC rack solution.
- FII has extended its offerings to various types of board assemblies for the AI server rack system, such as computing boards, switch trays, SmartNIC and DPUs, as well as server rack assembly.
- The company has demonstrated strong execution and is enjoying scale benefits.
- As a result, we expect P/E to re-rate to 27x in 2026e.

#### Consensus Rating Distribution



Source: Refinitiv, Morgan Stanley Research

#### Risk Reward Themes

Secular Growth: *Positive*

View descriptions of Risk Rewards Themes [here](#)

### BULL CASE

Rmb124.20

40x 2026e base-case P/E

Faster AI business revenue contribution; stronger 5G and data center momentum: 1) Faster progress in AI server business; 2) higher networking and communication revenue growth; and 3) better-than-expected consumer product shipments over the next few years.

### BASE CASE

Rmb82.80

27x 2026e base-case P/E

Smooth AI business progress; stable growth in 5G and data center-related demand: 1) AI server business should ramp with data center-related demand continuing; 2) stable networking equipment growth should be sustained over the next few years; and 3) smartphone casing share should remain stable.

### BEAR CASE

Rmb44.40

14x 2026e base-case P/E

Slower-than-expected development in AI business; 5G and data center momentum slows: 1) Server and storage revenue declines slightly over the next few years; 2) networking business shows minimal revenue growth; and 3) smartphone shipments are lower.

## Risk Reward – Foxconn Industrial Internet Co. Ltd. (601138.SS)

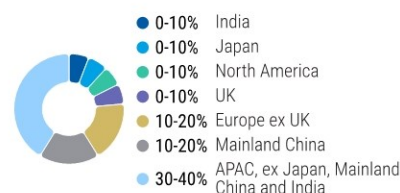
### KEY EARNINGS INPUTS

| Drivers                                    | 2025   | 2026e | 2027e | 2028e |
|--------------------------------------------|--------|-------|-------|-------|
| Telecom & Networking Equipment YoY (%)     | 3.5    | 14.7  | 14.9  | 11.4  |
| Cloud Equipment YoY (%)                    | 88.7   | 58.9  | 29.6  | 23.4  |
| Precision tools & Industrial Robot YoY (%) | (26.2) | 132.7 | 50.8  | 0.0   |

### INVESTMENT DRIVERS

- Expanding AI server supply share
- IIoT solutions project wins
- 5G standard confirmation driving 5G-related demand
- Server/storage manufacturing market share gains

### GLOBAL REVENUE EXPOSURE



Source: Morgan Stanley Research Estimate  
View explanation of regional hierarchies [here](#)

### MS ALPHA MODELS

**1/5**  
**MOST**

**3 Month**  
**Horizon**

Source: Refinitiv, FactSet, Morgan Stanley Research; 1 is the highest favored Quintile and 5 is the least favored Quintile

### RISKS TO PT/RATING

#### RISKS TO UPSIDE

- Faster project win progress in IIoT solutions
- Lower competition in its manufacturing business
- Faster-than-expected 5G and data center demand
- Stronger macro outlook

#### RISKS TO DOWNSIDE

- Slow project win progress in IIoT solutions
- Increased competition in its manufacturing business
- Lower-than-expected 5G and data center demand
- Weaker macro outlook

### OWNERSHIP POSITIONING

Inst. Owners, % Active 76.9%

Source: Refinitiv, Morgan Stanley Research

### MS ESTIMATES VS. CONSENSUS

FY Dec 2027e

**Sales / Revenue** (Rmb, mn) 1,622,407.0 **1,639,127.1** **1,995,673.0** 2,276,532.9

**EBIT** (Rmb, mn) 73,927.7 **93,637** **89,935.6** 115,382.1

**Net income** (Rmb, mn) 41,963.0 **80,320** **77,839.8** 99,124.8

**EPS** (Rmb) 2.1 **4.0** **3.9** 5.0

**ROE** (%) 24.3 **32.4** **46.7**

◆ Mean ◆ Morgan Stanley Estimates  
Source: Refinitiv, Morgan Stanley Research

# Vertical Integration for AI Server Offerings

FII is not only growing its assembly share from AI GPU servers to AI ASIC servers, but also increased component offerings, from liquid cooling, power delivery and high-speed data transmission, for new VR platform. We believe this vertical integration could drive increased profitability for its AI server business.

**Exhibit 1:** FII's key component offerings into AI server rack



Source: FII

# Estimate Revisions

We raise our earnings estimates 1%, and 5% for 2026, and 2027, respectively, and introduce our 2028 EPS estimate of Rmb4.97. This is to reflect higher margin assumptions thanks to favorable product mix.

## Exhibit 2: Estimate changes

| Year to Dec. 31          | 2026E            |                  |            | 2027E            |                  |            | 2028E            |
|--------------------------|------------------|------------------|------------|------------------|------------------|------------|------------------|
| (RMB mn)                 | New              | Old              | % diff     | New              | Old              | % diff     | New              |
| <b>P&amp;L Summary</b>   |                  |                  |            |                  |                  |            |                  |
| <b>Net sales</b>         | <b>1,303,496</b> | <b>1,316,798</b> | <b>-1%</b> | <b>1,639,127</b> | <b>1,651,254</b> | <b>-1%</b> | <b>1,973,903</b> |
| COGS                     | (1,207,389)      | (1,226,470)      |            | (1,518,904)      | (1,538,933)      |            | (1,829,581)      |
| <b>Gross profit</b>      | <b>96,107</b>    | <b>90,328</b>    | <b>6%</b>  | <b>120,224</b>   | <b>112,321</b>   | <b>7%</b>  | <b>144,322</b>   |
| Operating Exp.           | (23,962)         | (21,761)         |            | (26,586)         | (25,189)         |            | (30,106)         |
| <b>Operating income</b>  | <b>72,145</b>    | <b>68,567</b>    | <b>5%</b>  | <b>93,637</b>    | <b>87,132</b>    | <b>7%</b>  | <b>114,216</b>   |
| Total non-operating Inc. | (1,200)          | 800              |            | (400)            | 800              |            | 400              |
| <b>Pre-tax income</b>    | <b>70,945</b>    | <b>69,367</b>    | <b>2%</b>  | <b>93,237</b>    | <b>87,932</b>    | <b>6%</b>  | <b>114,616</b>   |
| Income tax               | (9,770)          | (9,072)          |            | (12,857)         | (11,552)         |            | (15,817)         |
| Minority interest        | (55)             | (60)             |            | (60)             | (60)             |            | (60)             |
| <b>Net income</b>        | <b>61,120</b>    | <b>60,235</b>    | <b>1%</b>  | <b>80,320</b>    | <b>76,320</b>    | <b>5%</b>  | <b>98,739</b>    |
| <b>EPS (RMB)</b>         | <b>3.08</b>      | <b>3.03</b>      | <b>1%</b>  | <b>4.04</b>      | <b>3.84</b>      | <b>5%</b>  | <b>4.97</b>      |
| <b>Margins</b>           |                  |                  |            |                  |                  |            |                  |
| Gross margin             | 7.4%             | 6.9%             |            | 7.3%             | 6.8%             |            | 7.3%             |
| Operating margin         | 5.5%             | 5.2%             |            | 5.7%             | 5.3%             |            | 5.8%             |
| Pretax margin            | 5.4%             | 5.3%             |            | 5.7%             | 5.3%             |            | 5.8%             |
| Net margin               | 4.7%             | 4.6%             |            | 4.9%             | 4.6%             |            | 5.0%             |

Source: Morgan Stanley Research (E) estimates

# Valuation Methodology

**We raise our price target 1%, from Rmb82.00 to Rmb82.80**, primarily reflecting our higher 2026-27 earnings estimates. We continue to employ a multi-stage residual income (RI) valuation model, the same methodology that we use to value other companies in our Greater China Technology Hardware coverage.

Key assumptions in our RI valuation model are unchanged: cost of equity of 10% and terminal growth rate of 5%. Our new price target (which is also our base-case scenario value) implies 27x our 2026 base-case EPS estimate.

We raise our bull-case scenario value from Rmb123.00 to Rmb124.20 (same magnitude as the base case). This implies 40x our 2026 base-case EPS estimate. In this scenario, we assume faster progress in the AI server business and better-than-expected shipments of consumer products.

We raise our bear-case scenario value from Rmb44.00 to Rmb44.40 (same magnitude as the base case). This implies 14x our 2026 base-case EPS estimate. In this scenario, we assume slower progress in the AI server business and lower-than-expected shipments of consumer products.

**Exhibit 3:** FII: Residual income (RI) model – base case

| Residual Income Valuation    |             |         |         |         |         |         |         |         |           |           |           |
|------------------------------|-------------|---------|---------|---------|---------|---------|---------|---------|-----------|-----------|-----------|
| RMB mn                       | 2026E       | 2027E   | 2028E   | 2029E   | 2030E   | 2031E   | 2032E   | 2033E   | 2034E     | 2035E     | 2036E     |
| Total Equity                 | 171,822     | 178,010 | 185,523 | 290,492 | 416,177 | 566,310 | 745,288 | 958,306 | 1,211,491 | 1,512,071 | 1,829,430 |
| Core Net Profit              | 61,120      | 80,320  | 97,539  | 115,096 | 135,813 | 160,260 | 189,107 | 223,146 | 263,312   | 310,708   | 327,486   |
| <b>Return on Equity</b>      | 36.1%       | 45.9%   | 53.7%   | 48.4%   | 38.4%   | 32.6%   | 28.8%   | 26.2%   | 24.3%     | 22.8%     | 19.6%     |
| Beta (Last 60 Mths)          | 1.0         |         |         |         |         |         |         |         |           |           |           |
| Equity Risk Premium (Rm-Rf)  | 7.9%        |         |         |         |         |         |         |         |           |           |           |
| Risk Free Rate (Rf)          | 3.0%        |         |         |         |         |         |         |         |           |           |           |
| Cost of Equity               | 10.3%       |         |         |         |         |         |         |         |           |           |           |
| Terminal Growth Rate         | 5%          |         |         |         |         |         |         |         |           |           |           |
| Continuing Value Spread      | 15%         |         |         |         |         |         |         |         |           |           |           |
| 2029-2035 growth rate        | 18%         |         |         |         |         |         |         |         |           |           |           |
| <b>Residual Income</b>       | 42,190      | 60,308  | 76,262  | 69,642  | 80,227  | 90,740  | 102,027 | 114,603 | 128,898   | 145,334   | 132,777   |
| <b>Spread</b>                | 25.2%       | 35.1%   | 42.8%   | 37.5%   | 27.6%   | 21.8%   | 18.0%   | 15.4%   | 13.5%     | 12.0%     | 8.8%      |
| Beginning Equity Capital     | 171,822     |         |         |         |         |         |         |         |           |           |           |
| PV of Forecast Period        | 547,922     |         |         |         |         |         |         |         |           |           |           |
| PV of Continuing Value       | 924,238     |         |         |         |         |         |         |         |           |           |           |
| Equity Value                 | 1,643,982   |         |         |         |         |         |         |         |           |           |           |
| No. of Shares                | 19,858      |         |         |         |         |         |         |         |           |           |           |
| <b>Projected Price (EoY)</b> | <b>82.8</b> |         |         |         |         |         |         |         |           |           |           |
| <b>Implied 2025 P/E</b>      | <b>27 x</b> |         |         |         |         |         |         |         |           |           |           |

Source: Morgan Stanley Research estimates.



# FII: Financial Summary

**Exhibit 4:** FII: Quarterly financial summary

**FII: Income Statement Summary**

| RMB mn                  | 1Q26E          | 2Q26E          | 3Q26E          | 4Q26E          | 1Q27E          | 2Q27E          | 3Q27E          | 4Q27E          | 2025           | 2026E            | 2027E            |
|-------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|
| <b>Sales</b>            | <b>271,276</b> | <b>308,077</b> | <b>337,255</b> | <b>386,888</b> | <b>348,050</b> | <b>392,146</b> | <b>432,163</b> | <b>466,768</b> | <b>902,887</b> | <b>1,303,496</b> | <b>1,639,127</b> |
| COGS                    | -251,433       | -285,466       | -312,521       | -357,969       | -323,138       | -363,275       | -400,336       | -432,155       | -840,558       | -1,207,389       | -1,518,904       |
| <b>Gross profit</b>     | <b>19,843</b>  | <b>22,611</b>  | <b>24,734</b>  | <b>28,919</b>  | <b>24,911</b>  | <b>28,871</b>  | <b>31,827</b>  | <b>34,614</b>  | <b>62,329</b>  | <b>96,107</b>    | <b>120,224</b>   |
| Operating expenses      | -5,290         | -5,792         | -6,071         | -6,809         | -5,812         | -6,470         | -6,742         | -7,562         | -18,328        | -23,962          | -26,586          |
| OPEX - Promotion        | -407           | -462           | -506           | -619           | -522           | -588           | -648           | -653           | -1,193         | -1,994           | -2,412           |
| OPEX - ADM              | -1,628         | -1,787         | -1,855         | -2,321         | -1,810         | -1,961         | -2,074         | -2,240         | -5,984         | -7,591           | -8,085           |
| <b>Operating profit</b> | <b>14,553</b>  | <b>16,819</b>  | <b>18,663</b>  | <b>22,110</b>  | <b>19,099</b>  | <b>22,401</b>  | <b>25,086</b>  | <b>27,052</b>  | <b>44,001</b>  | <b>72,145</b>    | <b>93,637</b>    |
| Non-operating income    | -300           | -300           | -300           | -300           | -100           | -100           | -100           | -100           | -2,959         | -1,200           | -400             |
| <b>Pre-tax profit</b>   | <b>14,253</b>  | <b>16,519</b>  | <b>18,363</b>  | <b>21,810</b>  | <b>18,999</b>  | <b>22,301</b>  | <b>24,986</b>  | <b>26,952</b>  | <b>41,042</b>  | <b>70,945</b>    | <b>93,237</b>    |
| Income Tax              | -1,535         | -2,540         | -2,760         | -2,934         | -2,046         | -3,429         | -3,756         | -3,626         | -5,713         | -9,770           | -12,857          |
| Minorities              | -15            | -10            | -15            | -15            | -15            | -10            | -15            | -20            | -44            | -55              | -60              |
| <b>Net Profit</b>       | <b>12,703</b>  | <b>13,969</b>  | <b>15,588</b>  | <b>18,861</b>  | <b>16,938</b>  | <b>18,861</b>  | <b>21,215</b>  | <b>23,306</b>  | <b>35,286</b>  | <b>61,120</b>    | <b>80,320</b>    |
| Adj.wtd.avg.shrs(m)     | 19,858         | 19,858         | 19,858         | 19,858         | 19,858         | 19,858         | 19,858         | 19,858         | 19,858         | 19,858           | 19,858           |
| <b>EPS (RMB)</b>        | <b>0.64</b>    | <b>0.70</b>    | <b>0.78</b>    | <b>0.95</b>    | <b>0.85</b>    | <b>0.95</b>    | <b>1.07</b>    | <b>1.17</b>    | <b>1.78</b>    | <b>3.08</b>      | <b>4.04</b>      |
| <b>Margins</b>          |                |                |                |                |                |                |                |                |                |                  |                  |
| Gross Margin            | 7.3%           | 7.3%           | 7.3%           | 7.5%           | 7.2%           | 7.4%           | 7.4%           | 7.4%           | 6.9%           | 7.4%             | 7.3%             |
| Operating margin        | 5.4%           | 5.5%           | 5.5%           | 5.7%           | 5.5%           | 5.7%           | 5.8%           | 5.8%           | 4.9%           | 5.5%             | 5.7%             |
| Pre-tax margin          | 5.3%           | 5.4%           | 5.4%           | 5.6%           | 5.5%           | 5.7%           | 5.8%           | 5.8%           | 4.5%           | 5.4%             | 5.7%             |
| Net margin              | 4.7%           | 4.5%           | 4.6%           | 4.9%           | 4.9%           | 4.8%           | 4.9%           | 5.0%           | 3.9%           | 4.7%             | 4.9%             |
| <b>% QoQ</b>            |                |                |                |                |                |                |                |                |                |                  |                  |
| Sales                   | -9%            | 14%            | 9%             | 15%            | -10%           | 13%            | 10%            | 8%             |                |                  |                  |
| Gross profit            | -9%            | 14%            | 9%             | 17%            | -14%           | 16%            | 10%            | 9%             |                |                  |                  |
| Operating profit        | -10%           | 16%            | 11%            | 18%            | -14%           | 17%            | 12%            | 8%             |                |                  |                  |
| Pre-tax profit          | -4%            | 16%            | 11%            | 19%            | -13%           | 17%            | 12%            | 8%             |                |                  |                  |
| Net Profit              | -1%            | 10%            | 12%            | 21%            | -10%           | 11%            | 12%            | 10%            |                |                  |                  |
| <b>% YoY</b>            |                |                |                |                |                |                |                |                |                |                  |                  |
| Sales                   | 69%            | 54%            | 39%            | 29%            | 28%            | 27%            | 28%            | 21%            | 48%            | 44%              | 26%              |
| Gross profit            | 86%            | 76%            | 46%            | 32%            | 26%            | 28%            | 29%            | 20%            | 43%            | 54%              | 25%              |
| Operating profit        | 121%           | 100%           | 46%            | 36%            | 31%            | 33%            | 34%            | 22%            | 64%            | 64%              | 30%              |
| Pre-tax profit          | 142%           | 103%           | 50%            | 47%            | 33%            | 35%            | 36%            | 24%            | 58%            | 73%              | 31%              |
| Net profit              | 143%           | 103%           | 50%            | 47%            | 33%            | 35%            | 36%            | 24%            | 52%            | 73%              | 31%              |

Source: Company data, Morgan Stanley Research. e = Morgan Stanley Research estimates.

## Exhibit 5: FII: Financial summary

## Consolidated Income Statement

| RMB mn (Year End Dec)   | 2024           | 2025           | 2026E            | 2027E            | 2028E            |
|-------------------------|----------------|----------------|------------------|------------------|------------------|
| <b>Net sales</b>        | <b>609,135</b> | <b>902,887</b> | <b>1,303,496</b> | <b>1,639,127</b> | <b>1,973,903</b> |
| COGS                    | -565,477       | -840,558       | -1,207,389       | -1,518,904       | -1,829,581       |
| <b>Gross profit</b>     | <b>43,659</b>  | <b>62,329</b>  | <b>96,107</b>    | <b>120,224</b>   | <b>144,322</b>   |
| Operating expenses      | -16,822        | -18,328        | -23,962          | -26,586          | -30,106          |
| OPEX - Promotion        | -1,036         | -1,193         | -1,994           | -2,412           | -2,029           |
| OPEX - ADM              | -5,156         | -5,984         | -7,591           | -8,085           | -9,737           |
| <b>Operating income</b> | <b>26,836</b>  | <b>44,001</b>  | <b>72,145</b>    | <b>93,637</b>    | <b>114,216</b>   |
| Non-operating income    | -863           | -2,959         | -1,200           | -400             | 400              |
| Net Interest income     | 656            | -1,673         | -1,600           | -800             | 0                |
| Disposal of fixed asset | -1,202         | -1,696         | 0                | 0                | 0                |
| Investment income       | -975           | -558           | 0                | 0                | 0                |
| Disposal of investment  | 18             | 30             | 0                | 0                | 0                |
| Exchange gain           | 0              | 0              | 0                | 0                | 0                |
| Others                  | 640            | 939            | 400              | 400              | 400              |
| <b>Pre-tax income</b>   | <b>25,974</b>  | <b>41,042</b>  | <b>70,945</b>    | <b>93,237</b>    | <b>114,616</b>   |
| Income tax              | -2,719         | -5,713         | -9,770           | -12,857          | -15,817          |
| Minorities              | -39            | -44            | -55              | -60              | -60              |
| <b>Net Income</b>       | <b>23,216</b>  | <b>35,286</b>  | <b>61,120</b>    | <b>80,320</b>    | <b>98,739</b>    |
| <b>EPS (RMB)</b>        | <b>1.17</b>    | <b>1.78</b>    | <b>3.08</b>      | <b>4.04</b>      | <b>4.97</b>      |

## Consolidated Balance Sheet

| RMB mn (Year End Dec)               | 2024           | 2025           | 2026E          | 2027E          | 2028E          |
|-------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Cash                                | 72,434         | 94,759         | 134,522        | 114,104        | 93,573         |
| Mkt securities                      | 265            | 282            | 16             | 16             | 16             |
| Accounts/Notes receivables          | 94,508         | 110,742        | 273,734        | 344,217        | 414,520        |
| Inventory                           | 85,266         | 150,913        | 144,887        | 182,268        | 219,550        |
| Other current asset                 | 640            | 939            | 400            | 400            | 400            |
| <b>Current Assets</b>               | <b>274,008</b> | <b>402,772</b> | <b>579,215</b> | <b>673,371</b> | <b>767,116</b> |
| Long-term investments               | 7,106          | 6,028          | 12,556         | 12,556         | 12,556         |
| Fixed assets                        | 23,183         | 31,862         | 36,523         | 43,447         | 51,947         |
| Other assets                        | 13,227         | 15,561         | 15,561         | 15,561         | 15,561         |
| <b>Total Assets</b>                 | <b>317,524</b> | <b>456,224</b> | <b>643,856</b> | <b>744,936</b> | <b>847,180</b> |
| S/T borrowings                      | 35,992         | 104,229        | 104,229        | 104,229        | 104,229        |
| AP/NP                               | 93,835         | 137,955        | 241,478        | 303,781        | 365,916        |
| Other ST liabilities                | 29,052         | 38,215         | 120,739        | 151,890        | 182,958        |
| <b>Total current liabilities</b>    | <b>158,879</b> | <b>280,399</b> | <b>466,446</b> | <b>559,900</b> | <b>653,103</b> |
| L/T debt                            | 0              | 4              | 0              | 0              | 0              |
| Other liabilities                   | 5,508          | 8,707          | 5,587          | 7,026          | 8,461          |
| <b>Total Liabilities</b>            | <b>164,387</b> | <b>289,110</b> | <b>472,033</b> | <b>566,926</b> | <b>661,564</b> |
| Common shares                       | 19,868         | 19,858         | 19,858         | 19,858         | 19,858         |
| Retained Earnings                   | 97,090         | 111,108        | 115,816        | 122,003        | 129,609        |
| <b>Shareholders' equity</b>         | <b>153,136</b> | <b>167,114</b> | <b>171,822</b> | <b>178,010</b> | <b>185,616</b> |
| <b>Total Liab./Shrhldr's Equity</b> | <b>317,524</b> | <b>456,224</b> | <b>643,856</b> | <b>744,936</b> | <b>847,180</b> |

## Consolidated Cash Flow Statement

| RMB mn (Year End Dec)                     | 2024           | 2025           | 2026E          | 2027E          | 2028E          |
|-------------------------------------------|----------------|----------------|----------------|----------------|----------------|
| <b>Cashflow from operations</b>           | <b>23,820</b>  | <b>5,238</b>   | <b>37,255</b>  | <b>39,006</b>  | <b>59,632</b>  |
| Net Profits                               | 23,216         | 35,286         | 61,120         | 80,320         | 98,739         |
| Depreciation & Amortization               | 6,596          | 8,809          | 9,559          | 10,957         | 13,034         |
| Equity investment losses (income)         | -975           | -558           | 0              | 0              | 0              |
| Disposal of Investment                    | 18             | 30             | 0              | 0              | 0              |
| Working Capital Change                    | -11,324        | -42,902        | -53,444        | -45,561        | -45,449        |
| Other adjustments                         | 6,288          | 4,574          | 20,020         | -6,709         | -6,692         |
| <b>Cashflow from Investing</b>            | <b>-10,898</b> | <b>-29,746</b> | <b>-20,481</b> | <b>-17,881</b> | <b>-21,533</b> |
| (Purchases) Sale of fixed asset / (capex) | -11,012        | -16,445        | -14,220        | -17,881        | -21,533        |
| (Purchases) Sale of LT investment         | -1,008         | -7             | -6,528         | 0              | 0              |
| (Purchases) Sale of ST investment         | 0              | 0              | 266            | 0              | 0              |
| Other adjustments                         | 1,122          | -13,294        | 0              | 0              | 0              |
| <b>Cashflow from financing</b>            | <b>-24,432</b> | <b>47,397</b>  | <b>22,989</b>  | <b>-41,543</b> | <b>-58,630</b> |
| Increase in L-T debt                      | -9,026         | 66,424         | -4             | 0              | 0              |
| Increase in S-T debt                      | 0              | 1              | 0              | 0              | 0              |
| Cash Dividend Paid                        | -13,832        | -16,740        | -56,412        | -74,133        | -91,133        |
| Dir& Emp Bonus Paid                       | 0              | 0              | 0              | 0              | 0              |
| Other adjustments                         | -1,617         | -2,297         | 79,405         | 32,590         | 32,503         |
| Exchange rate adjustment                  | 468            | -440           | 0              | 0              | 0              |
| <b>Net change in cash</b>                 | <b>-11,041</b> | <b>22,449</b>  | <b>39,763</b>  | <b>-20,418</b> | <b>-20,531</b> |

## Consolidated Financial Ratios

|                                    | 2024  | 2025  | 2026E | 2027E | 2028E |
|------------------------------------|-------|-------|-------|-------|-------|
| <b>Margins (%)</b>                 |       |       |       |       |       |
| Gross margin                       | 7.2%  | 6.9%  | 7.4%  | 7.3%  | 7.3%  |
| Operating margin                   | 4.4%  | 4.9%  | 5.5%  | 5.7%  | 5.8%  |
| Pretax margin                      | 4.3%  | 4.5%  | 5.4%  | 5.7%  | 5.8%  |
| Net margin                         | 3.8%  | 3.9%  | 4.7%  | 4.9%  | 5.0%  |
| <b>YoY growth (%)</b>              |       |       |       |       |       |
| Sales                              | 27.9% | 48.2% | 44.4% | 25.7% | 20.4% |
| Operating profits                  | 22.4% | 64.0% | 64.0% | 29.8% | 22.0% |
| Pretax profits                     | 12.3% | 58.0% | 72.9% | 31.4% | 22.9% |
| Net profits                        | 10.3% | 52.0% | 73.2% | 31.4% | 22.9% |
| Cash dividend payout ratio         | 55%   | 92%   | 92%   | 92%   | 92%   |
| Adjusted cash dividend (RMB)       | 0.6   | 1.6   | 2.8   | 3.7   | 4.6   |
| Yield                              | 1.1%  | 2.8%  | 4.8%  | 6.3%  | 7.7%  |
| Net Debt/Equity (Net of mkt secs.) | -24%  | 6%    | -18%  | -6%   | 6%    |
| Net Debt/Equity                    | -24%  | 6%    | -18%  | -6%   | 6%    |
| Liabilities/Equity                 | 107%  | 173%  | 275%  | 318%  | 356%  |
| Liabilities/Assets                 | 52%   | 63%   | 73%   | 76%   | 78%   |
| ROAE                               | 16%   | 22%   | 36%   | 46%   | 54%   |
| ROAA                               | 8%    | 9%    | 11%   | 12%   | 12%   |
| AR/NR Turnover (days)              | 54.8  | 41.5  | 53.8  | 68.8  | 70.2  |
| AP/NP Turnover (days)              | 54.5  | 50.3  | 57.4  | 65.5  | 66.8  |
| Inventory Turnover (days)          | 52.3  | 51.3  | 44.7  | 39.3  | 40.1  |
| Cash conversion cycle (days)       | 52.6  | 42.4  | 41.2  | 42.6  | 43.4  |

Source: Company data, Morgan Stanley Research. e = Morgan Stanley Research estimates.

## Risk Reward Reference links

1. View explanation of Options Probabilities methodology - [Options\\_Probabilities\\_Exhibit\\_Link.pdf](#)
2. View descriptions of Risk Rewards Themes - [RR\\_Themes\\_Exhibit\\_Link.pdf](#)
3. View explanation of regional hierarchies - [GEG\\_Exhibit\\_Link.pdf](#)
4. View explanation of Theme/Exposure methodology - [ESG\\_Sustainable\\_Solutions\\_External\\_Link.pdf](#)
5. View explanation of HERS methodology - [ESG\\_HERS\\_External\\_Link.pdf](#)

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| Stock Rating Category | Coverage Universe |            | Investment Banking Clients (IBC) |                |                      | Other Material Investment Services Clients (MISC) |                       |
|-----------------------|-------------------|------------|----------------------------------|----------------|----------------------|---------------------------------------------------|-----------------------|
|                       | Count             | % of Total | Count                            | % of Total IBC | % of Rating Category | Count                                             | % of Total Other MISC |
| Overweight/Buy        | 1534              | 42%        | 461                              | 50%            | 30%                  | 698                                               | 43%                   |
| Equal-weight/Hold     | 1573              | 43%        | 372                              | 40%            | 24%                  | 716                                               | 44%                   |
| Not-Rated/Hold        | 4                 | 0%         | 1                                | 0%             | 25%                  | 1                                                 | 0%                    |
| Underweight/Sell      | 568               | 15%        | 89                               | 10%            | 16%                  | 209                                               | 13%                   |
| Total                 | 3,679             |            | 923                              |                |                      | 1624                                              |                       |

Data include common stock and ADRs currently assigned ratings. Investment Banking Clients are companies from whom Morgan Stanley received investment banking compensation in the last 12 months. Due to rounding off of decimals, the percentages provided in the "% of total" column may not add up to exactly 100 percent.

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Overweight (O). The stock's total return is expected to exceed the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

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## Stock Price, Price Target and Rating History (See Rating Definitions)

Foxconn Industrial Internet Co. Ltd. (601138.SS) - As of 04/16/26 GMT in CNY  
Industry : Greater China Technology Hardware



Stock Rating History: 4/1/21 : 0/I

Price Target History: 3/20/20 : 20; 5/4/21 : 18.8; 3/30/22 : 12.6; 5/23/22 : 12; 11/10/22 : 11.8; 3/17/23 : 15.5; 5/9/23 : 17.5; 7/12/23 : 28.5; 5/10/24 : 31.1; 7/15/24 : 34.2; 2/5/25 : 29.5; 4/23/25 : 24.2; 5/16/25 : 25.5; 7/21/25 : 33; 8/15/25 : 52.5; 11/14/25 : 82

Source: Morgan Stanley Research      Date Format : MM/DD/YY      Price Target ---      No Price Target Assigned (NA)  
 Stock Price (Not Covered by Current Analyst) ---      Stock Price (Covered by Current Analyst) ---  
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## INDUSTRY COVERAGE: Greater China Technology Hardware

| COMPANY (TICKER)                                     | RATING (AS OF) | PRICE* (04/16/2026) |
|------------------------------------------------------|----------------|---------------------|
| <b>Andy Meng, CFA</b>                                |                |                     |
| AAC Technologies Holdings (2018.HK)                  | O (01/29/2024) | HK\$37.20           |
| Accelink Technologies Co. Ltd. (002281.SZ)           | U (05/12/2022) | Rmb106.21           |
| BYD Electronics (0285.HK)                            | O (04/28/2023) | HK\$28.56           |
| China TransInfo Technology Co Ltd (002373.SZ)        | E (07/18/2023) | Rmb9.86             |
| Dahua Technology Co. Ltd. (002236.SZ)                | E (12/12/2024) | Rmb19.17            |
| Eoptolink Technology Inc Ltd (300502.SZ)             | O (02/27/2026) | Rmb537.50           |
| Genius Electronic Optical Co. Ltd. (3406.TW)         | E (04/23/2025) | NT\$511.00          |
| Gosuncn Technology Group Co Ltd (300098.SZ)          | U (11/07/2022) | Rmb5.45             |
| HIKVision Digital Technology (002415.SZ)             | E (12/12/2024) | Rmb33.54            |
| Largan Precision (3008.TW)                           | E (10/17/2025) | NT\$2,820.00        |
| LianChuang Electronic Technology Co Ltd (002036.SZ)  | U (06/12/2024) | Rmb9.23             |
| OFILM Group Co Ltd (002456.SZ)                       | U (06/12/2024) | Rmb9.40             |
| Q Technology (Group) Company Ltd (1478.HK)           | U (03/23/2026) | HK\$8.37            |
| Quectel Wireless Solutions Co Ltd (603236.SS)        | E (10/09/2024) | Rmb77.72            |
| Shanghai Conant Optical Co Ltd (2276.HK)             | O (04/10/2026) | HK\$46.80           |
| Shenzhen Transsion Holdings Co Ltd (688036.SS)       | E (03/23/2026) | Rmb53.69            |
| Sunny Optical (2382.HK)                              | E (03/23/2026) | HK\$63.45           |
| Suzhou TFC Optical Communication Co Ltd. (300394.SZ) | E (11/06/2025) | Rmb355.57           |
| Wingtech Technology Co Ltd (600745.SS)               | E (11/10/2023) | Rmb31.17            |
| Xiaomi Corp (1810.HK)                                | O (04/14/2021) | HK\$32.06           |
| Yangtze Optical Fibre and Cable JSC Ltd (601869.SS)  | U (10/13/2021) | Rmb368.52           |
| Yangtze Optical Fibre and Cable JSC Ltd (6869.HK)    | E (04/20/2023) | HK\$218.00          |
| Yongxin Optics Co Ltd (603297.SS)                    | E (11/15/2022) | Rmb110.72           |
| Zhejiang Crystal-Optech Co Ltd (002273.SZ)           | O (11/15/2022) | Rmb29.45            |
| Zhongji Innolight Co Ltd (300308.SZ)                 | ++             | Rmb809.61           |

|                                                  |                |              |
|--------------------------------------------------|----------------|--------------|
| ZTE Corporation (0763.HK)                        | E (03/11/2024) | HK\$23.40    |
| ZTE Corporation (000063.SZ)                      | U (07/02/2021) | Rmb35.40     |
| <b>Derrick Yang</b>                              |                |              |
| Accton Technology Corporation (2345.TW)          | O (06/06/2024) | NT\$2,035.00 |
| Advantech (2395.TW)                              | O (01/20/2021) | NT\$355.00   |
| AirTAC International (1590.TW)                   | O (04/16/2025) | NT\$1,225.00 |
| AU Optronics (2409.TW)                           | E (02/10/2026) | NT\$20.70    |
| Bizlink (3665.TW)                                | O (03/10/2025) | NT\$2,395.00 |
| BOE Technology (000725.SZ)                       | O (09/06/2019) | Rmb4.03      |
| BOE Varitronix Ltd (0710.HK)                     | O (06/20/2023) | HK\$4.39     |
| Chenbro (8210.TW)                                | O (07/23/2025) | NT\$1,020.00 |
| Chroma Ate Inc. (2360.TW)                        | O (10/05/2021) | NT\$2,050.00 |
| E Ink Holdings Inc. (8069.TWO)                   | E (01/07/2026) | NT\$155.00   |
| Ennostar Inc (3714.TW)                           | U (09/23/2022) | NT\$76.00    |
| Hiwin Technologies Corp. (2049.TW)               | O (03/30/2026) | NT\$279.00   |
| Innolux (3481.TW)                                | E (04/07/2025) | NT\$27.25    |
| King Slide Works Co. Ltd. (2059.TW)              | O (11/08/2023) | NT\$3,445.00 |
| Lens Technology (300433.SZ)                      | E (07/22/2020) | Rmb25.64     |
| Radiant Opto-Electronics Corporation (6176.TW)   | E (03/01/2024) | NT\$90.70    |
| Sanan Optoelectronics (600703.SS)                | U (08/21/2023) | Rmb12.13     |
| TCL Corp. (000100.SZ)                            | E (04/07/2025) | Rmb4.33      |
| Tianma Microelectronics (000050.SZ)              | U (01/24/2018) | Rmb8.29      |
| Wuhan Jingce Electronic Group Co Ltd (300567.SZ) | E (11/26/2021) | Rmb130.40    |
| <b>Howard Kao</b>                                |                |              |
| Acer Inc. (2353.TW)                              | U (04/23/2025) | NT\$28.40    |
| Asustek Computer Inc. (2357.TW)                  | U (11/16/2025) | NT\$589.00   |
| Compal Electronics (2324.TW)                     | U (04/23/2025) | NT\$29.40    |
| FIT Hon Teng Ltd (6088.HK)                       | O (11/03/2025) | HK\$7.87     |
| Giga-Byte Technology Co. Ltd. (2376.TW)          | E (11/16/2025) | NT\$281.00   |
| Gold Circuit Electronics Ltd. (2368.TW)          | O (10/06/2022) | NT\$1,165.00 |
| Inspur Electronic Information (000977.SZ)        | E (08/28/2023) | Rmb68.28     |
| Lenovo (0992.HK)                                 | E (11/16/2025) | HK\$11.10    |
| Lotes Co. Ltd. (3533.TW)                         | E (05/12/2025) | NT\$2,510.00 |
| Nan Ya PCB (8046.TW)                             | O (02/23/2026) | NT\$721.00   |
| Pegatron Corporation (4938.TW)                   | E (03/25/2026) | NT\$80.10    |
| Quanta Computer Inc. (2382.TW)                   | O (05/01/2023) | NT\$318.50   |
| Shengyi Technology Co Ltd. (600183.SS)           | E (05/26/2022) | Rmb67.56     |
| Shennan Circuits Co Ltd (002916.SZ)              | E (08/24/2023) | Rmb270.14    |
| Unimicron (3037.TW)                              | O (02/23/2026) | NT\$645.00   |
| Wistron Corporation (3231.TW)                    | O (07/12/2023) | NT\$134.00   |
| Wiwynn Corp (6669.TW)                            | O (11/10/2025) | NT\$3,700.00 |
| Yageo Corp. (2327.TW)                            | O (10/28/2025) | NT\$325.00   |
| Zhen Ding (4958.TW)                              | E (08/02/2022) | NT\$256.50   |
| <b>Sharon Shih</b>                               |                |              |
| Asia Vital Components Co. Ltd. (3017.TW)         | O (07/30/2024) | NT\$2,440.00 |
| Auras Technology Co Ltd (3324.TWO)               | E (05/04/2023) | NT\$1,045.00 |
| Catcher Technology (2474.TW)                     | U (11/17/2025) | NT\$197.50   |
| Delta Electronics Inc. (2308.TW)                 | O (07/13/2017) | NT\$1,845.00 |
| Fositek Corp (6805.TW)                           | O (06/25/2025) | NT\$1,900.00 |
| Foxconn Industrial Internet Co. Ltd. (601138.SS) | O (07/10/2019) | Rmb59.32     |
| Foxconn Technology (2354.TW)                     | U (04/23/2025) | NT\$52.60    |
| GoerTek Inc (002241.SZ)                          | U (04/23/2025) | Rmb24.22     |
| Hon Hai Precision (2317.TW)                      | O (03/15/2024) | NT\$207.00   |
| LandMark Optoelectronics Corporation (3081.TWO)  | E (03/26/2026) | NT\$2,365.00 |
| Lingyi Itech Guangdong Co (002600.SZ)            | U (04/23/2025) | Rmb13.74     |

|                                                    |                |            |
|----------------------------------------------------|----------------|------------|
| Lite-On Technology (2301.TW)                       | E (01/15/2025) | NT\$161.00 |
| Luxshare Precision Industry Co., Ltd. (002475.SZ)  | O (10/24/2016) | Rmb60.45   |
| Sunonwealth Electric Machine Industry Co (2421.TW) | E (02/23/2024) | NT\$147.00 |
| Tong Hsing (6271.TW)                               | E (03/18/2019) | NT\$185.00 |
| Visual Photonics Epitaxy Co Ltd (2455.TW)          | E (09/11/2023) | NT\$290.00 |

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